





# South Dakota State University

Annual Financial Report For the Year Ended June 30, 2022 This page intentionally left blank.

# Annual Financial Report of South Dakota State University Brookings, South Dakota

# **Colleges and Agencies**

**University Proper** 

College of Agriculture, Food & Environmental Sciences College of Arts, Humanities & Social Sciences College of Education & Human Sciences College of Natural Sciences College of Nursing College of Pharmacy & Allied Health Professions Jerome J. Lohr College of Engineering Graduate School Van D. & Barbara B. Fishback Honors College

# **SDSU Extension**

# **Agricultural Experiment Station**



For the year ended June 30, 2022

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March 7, 2023

Regent Pam Roberts, President South Dakota Board of Regents 306 East Capitol Ave, Suite 200 Pierre, SD 57501

Dear President Roberts:

Enclosed is South Dakota State University's Annual Financial Report for the fiscal year 2022. The report includes all financial transactions for the twelve-month period ending June 30, 2022.

Sincerely,

ang Houn

Barry H. Dunn, PhD. President

Enclosure:

# SOUTH DAKOTA STATE UNIVERSITY ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED JUNE 30, 2022

# **BOARD OF REGENTS**

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Division of Finance and Budget

March 7, 2023

Dr. Barry Dunn President South Dakota State University

Dear Dr. Dunn:

I am pleased to present the Annual Financial Report of South Dakota State University for the year ended June 30, 2022. These reports are presented in accordance with standards issued by the Governmental Accounting Standards Board (GASB) and provide a comprehensive view of financial operations.

Consistent with GASB principles, the South Dakota State University Foundation is reported as a component unit of the University. The Foundation's financial statements, audited by an independent certified public accountant, are included in this report and relationships between the University and the Foundation have been disclosed in the notes to the financial statements.

All state fund expenditures are under the continuous pre-audit control of the State Auditor and all accounts are under the post-audit control of the Auditor General.

Sincerely,

M ichael Holbeck

Dr. Michael Holbeck Vice President of Finance and Budget

# SOUTH DAKOTA STATE UNIVERSITY ANNUAL FINANCIAL REPORT FOR THE YEAR ENDED JUNE 30, 2022

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#### INTRODUCTION AND USING THE FINANCIAL STATEMENTS

The following Management's Discussion and Analysis (MD&A) provides an overview of the financial position and activities of South Dakota State University (SDSU or the University) for the fiscal years ended June 30, 2022, 2021, and 2020. The MD&A is intended to foster a greater understanding of SDSU's financial activities. Since this presentation includes summarized formats, it should be read in conjunction with the accompanying financial statements and notes. The accuracy of the discussion and analysis, financial statements, and note disclosures are the responsibility of management.

SDSU is one of six public universities under the control of the South Dakota Board of Regents (BOR), reported as a component unit in the State of South Dakota's (the State) Annual Comprehensive Financial Report. The University's financial statements are prepared under the accrual basis of accounting and provide a comprehensive view of financial operations. The financial statements include the Statements of Net Position; Statements of Revenues, Expenses and Changes in Net Position; the Statements of Cash Flows; and accompanying notes; all prepared in accordance with the principles of the Governmental Accounting Standards Board (GASB).

Consistent with the GASB principles, the South Dakota State University Foundation (the \*Foundation) is considered a component unit of the University. The accompanying financial report includes the Foundation's Consolidated Statements of Financial Position, Consolidated Statements of Activities, Consolidated Statements of Cash Flows, and Notes to the Consolidated Financial Statements. The Foundation's financial statements are reported separately and are not consolidated with the University. The relationships between the Foundation and the University is described in Note XII Related Parties.

SDSU is the State's largest, most comprehensive higher-education institution. The University was founded as a land-grant institution in 1881, by the Dakota Territorial Legislature and is governed by the South Dakota Board of Regents. The land-grant heritage and mission have driven special focus on academic programs in agriculture, engineering, nursing, and pharmacy, as well as liberal arts. The South Dakota Agricultural Experiment Station was established and linked to the University in 1887 under the federal Hatch Act to conduct research that "concerns agriculture and the home." In 1914, SDSU Extension was added by the Smith-Lever Act to "provide information to the people of the State." Both the Agricultural Experiment Station and SDSU Extension are administered by the College of Agriculture, Food and Environmental Sciences.

SDSU continues to be a front-runner in research, with faculty providing scientific leadership in various research centers, including: North Central Regional Sun Grant Center, Geospatial Sciences Center of Excellence, Biosystems Networks and Translational Research (BioSNTR), South Dakota Center for Biologics Research and Commercialization, South Dakota Biofilm Science and Engineering Center, and the Dakota Bioproducts Innovation Institute.

#### INTRODUCTION AND USING THE FINANCIAL STATEMENTS (CONTINUED)

The University offers more than 180 undergraduate programs and over 50 graduate programs, with global outreach to over 800 students from more than 80 different countries and many study abroad options. Currently our partner universities are in Sweden, France, Norway, Canada, England, and the United Kingdom.

Rich academic experience is offered in an environment of inclusion and access through inspired, student-centered education, creative activities and research, innovation, and engagement that improve the quality of life in South Dakota, the region, the nation, and the world. The University's core values include:

People-Centered: We recognize leadership is derived from service to others. We are committed to creating a culture where all thrive and are supported on their own personal and professional paths toward lifelong learning, growth, and leadership.

Creativity: Creativity is our cornerstone to expand knowledge, develop human understanding, and enrich quality of life. We believe that education and research/scholarship/creative activity reinforce one another, and the best academic programs bring innovative teaching and rigorous research together.

Integrity: We act with organizational and personal integrity, through honest interactions, professionalism, transparent and accountable decision-making, and respect for others.

Diversity: We are committed to diversity of community and ideas. We believe in a supportive, inclusive, collaborative, and cohesive environment with a focus on access. We actively seek collaboration, and we respect individuals with differing perspectives, backgrounds, and areas of expertise.

Excellence: Excellence is achieved through continuous improvement, assessment, and accountability. We embrace bold action and adapt to an ever-changing environment. Individually, we are experts at what we do. Collectively, our impact is even greater.

# FINANCIAL HIGHLIGHTS

#### Statements of Net Position

The Statement of Net Position presents types and amounts of assets available to support operations and strategic goals, amounts owed, and the University's net position categorized by unrestricted and types of restrictions. This statement is one way of measuring the University's financial position and provides an indicator of the improvement or erosion of the financial health which should be considered along with non-financial facts such as enrollment levels and the condition of facilities.

### FINANCIAL HIGHLIGHTS (CONTINUED)

Statements of Net Position (Continued)

(In thousands)	2022	2021	2020
Assets			
Current Assets	109,582	102,100	91,207
Non-Current Assets	6,063	6,944	7,385
Capital Assets, Net	630,050	626,394	615,790
Total Assets	745,695	735,439	714,381
Deferred Outflow on Debt Refinancing	1,364	1,490	1,625
Total Assets & Deferred Outflows of Resources	747,059	736,929	716,006
Liabilities			
Current Liabilities	36,750	31,854	32,235
Non-Current Liabilities	160,082	170,773	184,974
Deferred Inflow of Resources	693	744	0
Total Liabilities	197,525	203,372	217,209
Net Position			
Net Investment in Capital Assets	476,941	466,522	442,063
Restricted	12,366	9,291	13,633
Unrestricted	60,226	57,743	43,101
Total Net Position	549,534	533,557	498,797
Total Liabilities & Net Position	747,059	736,929	716,006

The University's financial position improved during fiscal year 2022 as seen by the \$16.0 million increase in net position. Total assets increased \$10.1 million, or 1.4 percent, and total liabilities decreased \$5.8 million, or 2.9 percent, during fiscal year 2022. The University maintained its stable financial position with the current ratio of 2.98, compared to 3.21 at June 30, 2021. The strong current ratio is an indicator of good liquidity and the ability to meet short-term obligations.

(In thousands)	2022	2021	2020
Current Assets	109,582	102,100	91,207
Less: SDBA Receivable	0	0	4,115
Adjusted Current Assets	109,582	102,100	87,091
Current Liabilities	36,750	31,854	32,235
Current Ratio	2.98	3.21	2.70

Current assets increased \$7.5 million due to increases in cash and cash equivalent (\$2.3 million), prepaid expenses (\$3.0 million), and accounts receivable-department sales (\$1.3 million).

### FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Net Position (Continued)

Non-Current Assets decreased due to the reduction of student loans, primarily the discontinued Perkins loan program, and is reflected in Notes Receivable (\$1.0 million).

The most significant change occurred within Capital Assets. Capital assets increased \$3.7 million driven by an increase in Building and Building Improvements of \$31.4 million, a combined increase in the other areas of 9.2 million and offset by \$36.9 million decrease in Construction in Progress.

				Increase	(Decrease)
(In thousands)	2022	2021	2020	AMOUNT	PERCENT
Capital Assets, Net					
Land	15,027	15,162	15,162	(135)	-1%
Museum & Art Collections	9,689	9,671	9,612	18	0%
Construction in Progress	18,912	55,802	45,571	(36,890)	-66%
Buildings & Building Improvements	521,606	490,196	486,472	31,410	6%
Land Improvements	13,697	11,737	12,292	1,960	17%
Infrastructure	23,732	21,699	22,501	2,032	9%
Equipment & Other Property	24,417	21,917	23,834	2,500	11%
Intangible Assets	2,971	211	346	2,761	1310%
Total Capital Assets, Net	630,050	626,394	615,790		

Significant Buildings and Building Improvements placed into service during FY22 include:

(In thousands)	FY22
Raven Precision Ag	42,521
Meadows Hall South	3,599
Student Union	2,409
Animal Science Complex	587
Wagner Hall	553
	49,668

## FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Net Position (Continued)

Construction in Progress on June 30 includes:

(In thousands)	2022
Lincoln MusicHall Renovation	6,722
Stanley J. Marshall	3,866
Berg Ag Hall	2,511
Pierson Hall Renovation	1,513
Landscaping & Utility Improvements	1,501
Individual Projects Less Than \$1Million	2,799
	18,912

Total Liabilities decreased \$5.8 million in fiscal year 2022, significant changes occurred in Accounts Payable (\$4.0 million increase), Revenue Bonds Payable (\$7.5 million decrease), Obligations under Financed Capital (\$1.7 million decrease), and Federal Capital Contribution (\$1.1 million decrease). The University continues to monitor the cash flow and identify opportunities to demonstrate prudent stewardship of funds.

Accounts Payable fluctuate year over year, depending on construction projects occurring around June 30. The timing of grant receipts varies at year end depending on available funding sources.

A significant portion of the liabilities is debt related to capital assets. In fiscal year 2022, debt related to bonds made up 52.1% of the total liabilities while obligations under capital leases accounted for 23.6%. Other accrued liabilities represent an obligation to SDSU Foundation related to property acquisition.

(In thousands)	2022		2021		2020	
Other Accrued Liabilities	0	0%	643	0.3%	668	0.3%
Revenue Bonds Payable	102,841	52%	110,358	54.3%	119,269	55.0%
Lease Obligation	1,054	1%	0	0.0%	0	0.0%
Financed Capital	46,535	24%	48,269	23.7%	52,449	23.6%
Total Debt Related to Capital Assets	150,430	76%	159,270	78.3%	172,386	78.9%
Total Liabilities	197,525		203,372		217,209	

# FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Net Position (Concluded)

The University's net position increased by \$16.0 million to \$549.5 million, of which \$476.9 million is net investment in capital assets and \$12.4 million is restricted. Renewals & Replacements (for auxiliary buildings as required by bond covenants) continues to be a substantial portion of Restricted Net Position. The remaining \$60.2 million of unrestricted net position is for the University's educational/general operations or maintenance and future acquisition of plant facilities at the discretion of governance. The unrestricted net position is not subject to externally imposed restrictions

(In thousands)	2022	2021	2020
Net Investment in Capital Assets	476,941	466,522	442,063
Restricted Nonexpendable - Loan	442	1,103	1,193
Restricted Expendable:			
Scholarships and Fellowships	188	166	217
Research	3,657	(1,958)	2,244
Renewals & Replacements	8,080	9,980	9,980
Unrestricted	60,226	57,743	43,101
Total Net Position	\$549,534	\$533,557	\$498,797

## FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents revenues earned and expenses incurred during the year. Consistent with GASB principles, revenues and expenses are reported as either operating, non-operating, or other. Operating revenues and expenses generally result from exchange transactions, such as revenues received for tuition and fees or grants and contracts. Non-operating revenues and expenses typically result from non-exchange transactions, such as state and federal appropriations and investment income. Finally, other revenues, expenses, and other changes represent capital transactions.

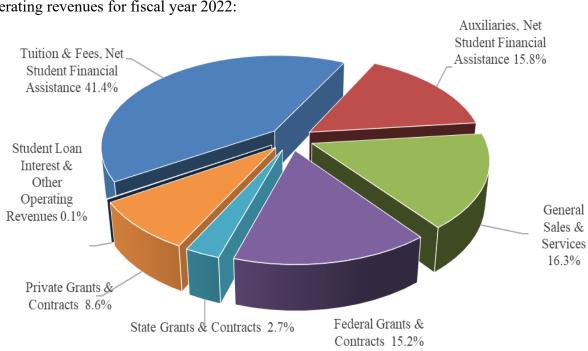
(In thousands)	2022	2021	2020
Total Operating Revenues	204,004	186,548	196,895
Total Operating Expenses	303,328	278,494	287,108
Operating Loss	(99,325)	(91,945)	(90,213)
Net Non-Operating Revenues	102,434	100,007	84,189
Other Revenues, Expenses, & Other Changes	12,536	26,699	13,259
Total Increase in Net Position	15,644	34,760	7,234
Net Position, Beginning of Year	533,557	498,797	493,128
Prior Period Adjustments	333	-	(1,565)
Net Position, End of Year	549,534	533,557	498,797

Operating revenues increased \$17.5 million from the prior year, but increased operating expenses, resulted in an overall increased operating loss. Increases in Tuition & Fees (\$0.6 million), Grants and Contracts (\$7.6 million), General Sales & Services (\$7.6 million), and Auxiliaries (\$1.9 million) were offset by a \$24.8 million increase in operating expenses. The increases are primarily in Supplies and Materials (\$6.1 million), Grants and Subsidies (\$5.5 million), and Contractual Services (\$5.5 million).

(In thousands)			
Operating Revenues	2022	2021	2020
Tuition & Fees, Net Student Financial Assistance	84,407	83,842	87,495
Auxiliaries, Net Student Financial Assistance	32,230	30,331	26,946
General Sales & Services	33,199	25,575	29,603
Federal Grants & Contracts	30,991	25,977	27,716
State Grants & Contracts	5,539	5,910	5,428
Private Grants & Contracts	17,487	14,524	19,221
Student Loan Interest & Other Operating Revenues	149	389	486
Total Operating Revenues	204,004	186,548	196,895

# FINANCIAL HIGHLIGHTS (CONTINUED)

### Statements of Revenues, Expenses, and Changes in Net Position (Continued)



Operating revenues for fiscal year 2022:

Tuition & Fees and Auxiliaries are reported net of Student Financial Assistance on the Statements of Revenues, Expenses, and Changes in Net Position.

(In thousands)	2022	2021	2020
Total Tuition and Fees	99,903	98,476	100,869
Less Student Financial Assistance	(15,496)	(14,633)	(13,374)
Total Tuition & Fees, Net of Student Financial Assistance	84,407	83,842	87,495
A	20 152	25 171	21.0//
Auxiliaries	38,153	35,171	31,066
Less Student Financial Assistance	(5,923)	(4,840)	(4,120)
Auxiliaries, Net of Student Financial Assistance	32,230	30,331	26,946

### FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Revenues, Expenses, and Changes in Net Position (Continued)

Overall Operating Expenses increased by \$24.8 million compared to the previous fiscal year. Travel increased \$4.7 million primarily due to the elimination of restrictions placed on travel due to the global pandemic. An increase of \$1.0 million in Personal Services, an increase in Contractual Services of \$5.5 million, in Supplies and Materials (\$6.1 million), and an increase in Grants and Subsidies (\$5.5 million) all contributed to the increase.

Operating Expenses	2022	2021	2020
Personal Services and Benefits	167,384	166,382	173,409
Travel	7,577	2,864	5,636
Contractual Services	50,147	44,665	41,107
Supplies & Materials	29,758	23,645	23,609
Grants & Subsidies	20,270	14,773	17,449
Depreciation & Amortization of Intangibles	27,207	25,601	25,386
	302,342	277,931	286,597
Other Operating Expenses:			
Interest	3	1	2
Loan Cancellation Expense	581	252	249
Bad Debts	336	223	168
Other Operating Expense	66	88	93
Total Other Operating Expenses	986	563	511
Total Operating Expenses	303,328	278,494	287,108

Operating Expenses by University function:

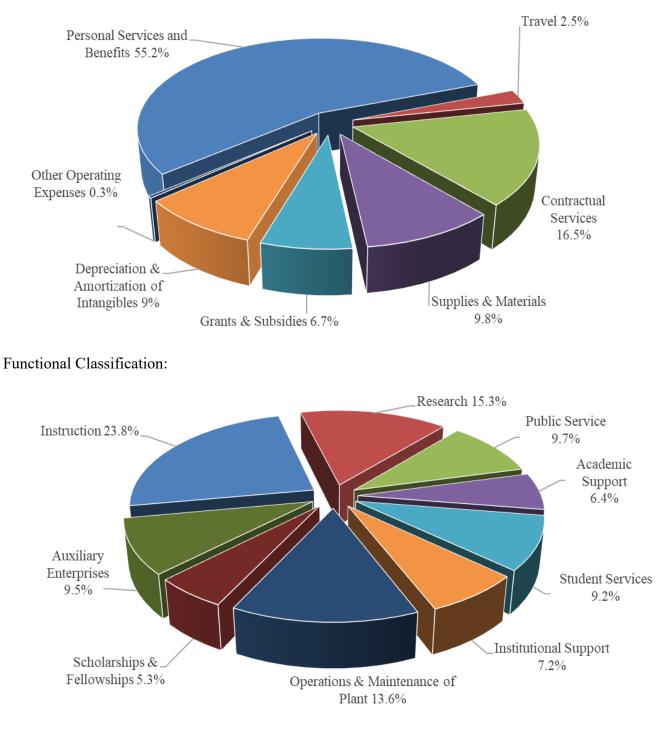
(In thousands)	2022	2021	2020
Instruction	72,286	70,580	74,815
Research	46,367	41,253	50,797
Public Service	29,312	26,196	27,236
Academic Support	19,388	20,157	19,135
Student Services	28,032	26,478	27,626
Institutional Support	21,719	17,182	16,715
Operations & Maintenance of Plant	41,283	41,426	38,721
Scholarships & Fellowships	16,215	11,881	7,426
Auxiliary Enterprises	28,727	23,341	24,637
Total Operating Expenses	303,328	278,494	287,108

# FINANCIAL HIGHLIGHTS (CONTINUED)

Statements of Revenues, Expenses, and Changes in Net Position (Continued)

Operating expenses for fiscal year 2022 are shown in the following graphs:

# Natural Classification:



# FINANCIAL HIGHLIGHTS (CONTINUED)

Overall Non-Operating Revenues & Other Changes decreased by \$5.4 million, or 4.0%, compared to the previous fiscal year. The decrease is primarily driven by Capital HEFF and Capital Grants & Contracts.

Throughout the COVID-19 pandemic, Congress has provided relief to higher education institutions through the Higher Education Emergency Relief Fund (HEERF). The HEERF allots funding to both student and institutions under each of the three relief packages, known as HEERF I, HEERF II, and HEERF III, respectively.

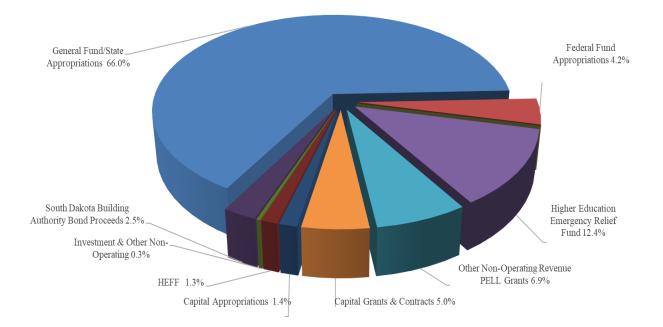
The University was awarded \$33.7 million from the CARES Act for HEERF as of fiscal year ended June 30, 2022. The student portion, \$15.0 million, provided emergency grants to students. The institutional portion, \$18.7 million, was used to cover costs associated with significant changes to the delivery of instruction due to COVID-19, to mitigate the impact of the virus, and others direct expenses. During the fiscal year, the University recognized \$15.9 million from HEERF III that met the restrictions of funding based on published guidance by the U.S. Department of Education. The remaining award of HEERF III will be recognized in the following fiscal years, upon fulfilling restrictions of the federal funding.

	HEERF I	HEERF II	HEERF III	Total
Student	3,010	3,010	8,976	14,996
Institution	3,010	6,980	8,699	18,689
Total Award	6,020	9,990	17,674	33,685
				(In thousands)
Revenue Recognition	FY20 (\$3.2M) FY21 (\$2.7M)	FY21 (\$9.9M)	FY22 (\$15.9M) FY23 (Est. \$1.8M)	

# FINANCIAL HIGHLIGHTS (CONTINUED)

(In thousands)			
Non-Operating Revenues & Other Changes	2022	2021	2020
General Fund Appropriations	82,488	75,563	73,439
School & Public Lands (State Appropriations)	1,138	1,276	1,281
Coronavirus Relief Fund	0	1,325	3,643
Designated State Fee	779	779	0
General Fund M&R	182	227	183
Total General Fund/State Appropriations	84,587	79,171	78,546
Capital Higher Education Facilities Fund	1,156	4,639	2,930
Higher Education Facilities Fund	455	399	484
Total HEFF	1,610	5,038	3,414
Federal Fund Appropriations	5,427	5,564	5,881
Higher Education Emergency Relief Fund	15,886	12,718	3,211
Other Non-Operating Revenue PELL Grants	8,795	8,213	9,368
Capital Grants & Contracts	6,372	18,501	5,714
South Dakota Building Authority Bond Proceeds	3,253	1,758	412
Capital Appropriations	1,755	1,801	4,202
Investment & Other Non-Operating Revenue	388	685	1,216
·	41,876	49,239	30,006
Total Non-Operating Revenues & Other Changes	128,073	133,449	111,966

Non-Operating Revenues & Other Changes for fiscal year 2022:



#### FINANCIAL HIGHLIGHTS (CONTINUED)

#### Statements of Revenues, Expenses, and Changes in Net Position (Concluded)

The operating loss is primarily funded by General Fund Appropriations, Federal Fund Appropriations, and PELL Grant Revenue as seen below.

(In thousands)	2022	2021	2020
Total Operating Revenues	\$204,004	\$186,548	\$196,895
Total Operating Expenses	303,328	278,494	287,108
Operating Loss	(\$99,325)	(\$91,945)	(\$90,213)
General Fund Appropriations	\$82,488	\$75,563	\$73,439
Federal Fund Appropriations	5,427	5,564	\$5,881
Other Non-Operating Revenue PELL Grants	8,795	8,213	9,368
Coronavirus Relief Fund	0	1,325	3,643
Higher Education Emergency Relief Fund	15,886	12,718	3,211
	\$112,596	\$103,384	\$95,543

Non-Operating Expenses increased \$6.4 million. Interest Expense Related to Capital Assets decreased by \$0.6 million, Loss on Disposal of Capital Assets reported an increase of \$0.4 million, and Other Non-Operating Expenses increased by \$6.9 million. The \$6.9 million in FY22 Other Non-Operating expenses is related to a joint venture construction of a bio-processing facility funded through general fund appropriations.

(In thousands)			
Non-Operating Expenses	2022	2021	2020
Interest Expense Related to Capital Assets	(5,810)	(6,416)	(8,023)
Loss on Disposal of Capital Assets	(435)	(19)	(2,221)
Other Non-Operating Expenses	(6,860)	0	(4,275)
Bond Issuance Costs	0	(308)	0
Total Non-Operating Expenses	(13,104)	(6,744)	(14,518)

# FINANCIAL HIGHLIGHTS (CONTINUED)

### Statements of Revenues, Expenses, and Changes in Net Position (Concluded)

The University's significant funding from the Higher Education Facilities Fund (HEFF), Capital Appropriations, General Fund M&R Appropriations, and Capital Grants & Contracts to fund capital assets as follows:

(In thousands)	Non-Operating HEFF	General Fund M&R	Capital Appropriations	Other Revenues HEFF	Total
Capital Projects					
Campus Maintenance Projects	368	68	153	796	1,386
Ag Hall	0	0	667	0	668
Briggs Library	19	0	516	29	564
Animal Science Projects	17	36	86	146	285
Wintrode Student Center	0	0	252	0	252
Performing Arts Center	0	21	0	71	92
Stanley J Marshall Center	5	17	15	31	67
Sanford Jackrabbit Athletic Complex	0	0	54	0	54
Lincoln Music Hall	0	0	0	53	53
Miscelleneous Capitalized Projects	45	40	10	30	125
	455	182	1,755	1,156	3,547

(In thousands)	Foundation	Non- Foundation	Total
Kurtenbach Family Wrestling Facility	1,335	0	1,335
Berg Ag Hall	1,281	0	1,281
Stanley J Marshall Center	1,217	0	1,217
Classroom/Lab Renovation	1,467	0	1,467
Miscelleneous Capitalized Projects	187	480	667
Total Capital Projects	5,488	480	5,968
-	0	0	0
Art Museum		17	17
Equipment	0	385	385
Library	0	3	3
Total Capital Projects	5,488	884	6,372

## FINANCIAL HIGHLIGHTS (CONCLUDED)

#### Statements of Cash Flows

The Statement of Cash Flows presents information related to cash inflows and outflows which helps measure the University's ability to meet financial obligations as they mature. Transactions are classified as operating, non-capital, capital, and investing activities.

Condensed Statements of Cash Flows			
(In thousands)	2022	2021	2020
Cash Provided (Used) by			
Operating Activities	(72,687)	(60,190)	(62,054)
Non-Capital Financial Activities	112,856	100,038	97,190
Capital Related Financing Activities	(38,537)	(26,146)	(40,369)
Investing Activities	663	994	1,239
Net Change in Cash	2,294	14,697	(3,994)
Cash, Beginning of Year	77,051	62,354	66,348
Cash, End of Year	79,345	77,051	62,354

Major sources of operating cash included Tuition & Fees and Auxiliaries of \$115.9 million, Grants & Contracts of \$52.0 million, and General Sales & Services of \$32.8 million. The largest use of operating cash was for Personal Services of \$166.9 million.

The most significant sources of cash for non-capital financial activities cash were General Fund Appropriations of \$82.5 million and federal HEERF funds of \$15.9 million.

Capital related financing activities were primarily funded by Capital Appropriations of \$1.8 million, Capital Grants and Contracts of \$7.9 million, and \$3.3 million from SDBA bond proceeds. The most significant uses of cash included the Purchase of Capital Assets of \$30.7 million (predominately for Buildings & Building Improvement construction expenditures), and debt service payments of \$16.0 million.

University cash balances are as follows:

(In thousands)			
Fund Type	2022	2021	2020
Unrestricted Non-Appropriated funds	56,560	60,012	44,605
Renewal and Replacement funds	18,597	16,530	16,601
Loan Funds	1,936	2,633	2,994
Unexpended Plant funds	(50)	127	(5,698)
Retirement of Indebtedness funds	2,452	2,580	2,441
Unrestricted Appropriated funds	971	1,388	1,011
Restricted Non-Appropriated funds	(621)	(5,624)	786
Restricted Appropriated funds	(500)	(596)	(386)
	79,345	77,051	62,354

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#### FINANCIAL PERFORMANCE

Financial ratios are used in analyzing the financial integrity of the University. These measures should not be the focus, rather help explain the University's current financial health and provide tools for strategic planning to improve financial position and carry out its mission. The financial ratios below are used for strategic analysis which considers the entire University, including its component unit the Foundation and South Dakota Building Authority (SDBA) managed debt capital activity. This practice is consistent with other public institutions and needs to be considered due to the Foundation's purpose of raising funds for the University's benefit to further mission achievement.

**Primary Reserve Ratio** - This ratio is intended to address the question of sufficiency and flexibility for support of the mission. The ratio measures the financial strength by comparing expendable net position to total expenses. It identifies how long the university can function by using reserves without the generation of any new resources. A primary reserve ratio of 1.0 would imply the University would have the ability to cover expenses for one year. Key items that can impact this ratio include principal payments on debt, using net position to fund capital construction projects, endowment returns, and total operating expenses.

FY22	FY21	FY20
0.53	0.49	0.32

*Net Operating Revenue Ratio* – Serves as an indication if the University is living within its available resources. Institutions need to generate some level of surplus over long periods of time because operations are one source for reinvestment in future initiatives. Short-term deficits may occur as a result of strategic decisions. It is when deficits are unplanned or unmanaged and occurring as a result of core operations that evaluation of operations is necessitated. A positive ratio indicates a good financial condition. A ratio of 2 to 4 percent indicates the university operated within its means and should be maintained over time; however, fluctuations from year to year are normal. A large ratio identifies an operating surplus and a stronger financial position. While a negative ratio indicates an operating loss for the year, universities need to be careful about a positive ratio that is too large, indicating under spending on mission critical initiatives.

*Return on Net Position Ratio* - This ratio is the most comprehensive measure of growth or decline in wealth over time and assesses if the asset performance and management support the strategic direction. It measures total economic return or the level of change in total net position to determine if the university is financially better off than in the previous year. There is not a specific threshold; however, 3 to 4 percent is a generally acceptable real rate of return. Key items that may impact this ratio include changes in the net operating revenue ratio, endowment returns, capital gifts and grants, capital transfers, and endowment gifts.

FY22	FY21	FY20
11.7%	10.8%	8.2%

#### FINANCIAL PERFORMANCE (CONTINUED)

*Viability Ratio* – Addresses whether financial resources are being strategically managed to advance the mission of the institution. It measures availability of expendable net position for coverage of debt should the university be required to settle its obligations as of the date on the balance sheet. This ratio is one of the most basic determinants of clear financial health and is regarded as governing a university's ability to assume new debt. A 1:1 ratio is desired; however, a ratio of 0.8 is acceptable for state universities, indicating adequate net assets to meet obligations. Key items that may impact this ratio include principal payments on debt, using net assets for capital construction projects, issuance of new debt, and endowment returns.

FY22	FY21	FY20
0.94	0.64	0.46

*Composite Financial Index (CFI)* – The index is built with the values of its four component ratios: the Primary Reserve, Net Operating Revenue, Return on Net Position, and Viability Ratios. Once each of these ratios is calculated, further weighting is conducted to measure the relative strength of the score and its importance in the composite score. The weighted combination allows a weakness or strength in one ratio to be offset by another ratio result. The CFI reflects a picture of the financial health of the institution at a point in time. A negative CFI is indicative of a university that may be struggling financially. A score of 1.0 indicated very little financial health; 3.0 is the low benchmark and represents a relatively stronger financial position. The CFI provides a condensed picture of the financial health of an institution at a point in time. A negative CFI is indicative CFI is indicative CFI is indicative of a university that may be struggling financially. The SDSU CFI trend shows steady improvement over the last 3 years.

FY22	FY21	FY20
3.5	3.0	2.0

### **ECONOMIC OUTLOOK**

Funding for the University's activities comes from a variety of sources including tuition and fees, state and federal appropriations, HEFF, grants and contracts, auxiliaries, and general sales & services. These various revenue sources provide flexibility for the University to fulfill its educational mission and execute its Strategic Plan, which guides prioritization of resources through 2023. The vision is to be a premier land-grant university recognized for high value, innovation, and bold impact. Goals and Strategies include:

<u>Achieve excellence through transformative education:</u> Excellence through transformative education focuses on increasing and sustaining the number of accredited and certified programs designed to meet the needs of diverse students and market demands while incorporating cross-curricular skills into academic and co-curricular endeavors. Student success is a foundational University priority. Underrepresented populations continue to be a focus through the establishment and continuation of programming and initiatives concentrated on access. The Wokini Initiative has been a key focus, it is a collaboration between SDSU and the Lakota and Dakota people to create programming and support for citizens of the nine tribal nations in South Dakota interested in educational and advancement opportunities at SDSU. It also encourages further research and outreach partnerships with the tribes, tribal colleges, and other tribal organizations.

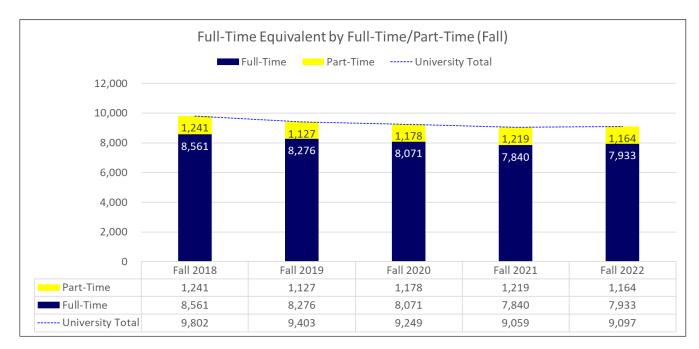
<u>Cultivate and strengthen community engagement:</u> SDSU has strong relationships with the community and wants to enhance those ties by growing engagement through extension, collaborative service, community outreach, alumni relations, and public-private partnerships that enhance the quality of life in the State and beyond. Academic and outreach programming is being realigned to optimize institutional efforts to support tribal communities and underserved populations. Engagement with K-12 schools at the local, state, and national levels are being increased while building reciprocal relationships with industry partners.

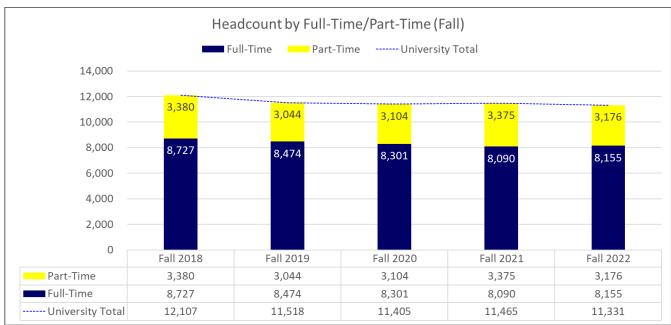
<u>Foster innovation and increase research, scholarship, and creative activity:</u> SDSU continues to foster innovation and research and works towards expanding the number of public-private activities located in the Research Park at SDSU. The University is also increasing partnership and sponsorship opportunities though advocacy and engagement with agencies, enterprises, non-profits, economic development venues, and other organizations.

<u>Be a growing, high-performing, and healthy university:</u> As the Strategic Plan is realized, the core values will be infused through all levels of the University. New revenue streams are being developed through an increase of sponsored programs, fundraising efforts, and other endeavors. As systems and process are continually improved and efficiency increased, the focus will remain on supporting collaboration, sustainability, creativity, and bold ideas.

# **ECONOMIC OUTLOOK (CONCLUDED)**

Enrollment can have the greatest effect on the operating budget. The University continues to implement strategies to reverse recent enrollment decline which follows national trends.





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# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF NET POSITION JUNE 30, 2022 & 2021

		2022		2021
Assets				
Current Assets				
Cash on Deposit-State Treasurer	\$	79,329,186	\$	68,766,502
Cash & Cash Equivalents		15,784		8,284,747
Accounts Receivable-Student		5,106,594		4,786,473
(Net of Allowance of \$2,322,656 & \$1,987,000, Respectively)				
Accounts Receivable-Department Sales		3,530,962		2,223,397
Notes Receivable		1,459,180		1,528,243
(Net of Allowance of \$38,394 & \$29,068, Respectively)		, ,		, ,
Interest Receivable		349,771		662,759
Prepaid Expenses		5,592,241		2,557,942
Inventories		5,964,103		5,756,563
Due from Federal Sources		7,470,037		6,634,355
Due from Primary Government		522,194		627,719
Due from Other Component Units		241,591		271,744
Total Current Assets	\$	109,581,643	\$	102,100,443
Total Current Assets	Þ	107,301,045	Þ	102,100,445
Non-Current Assets				
Notes Receivable		5,543,695		6,571,427
(Net of Allowance of \$107,161 & \$88,478, Respectively)				
Investments		393,921		372,289
Other Assets		125,425		
Total Non-Current Assets	\$	6,063,041	\$	6,943,716
Capital Assets, Net				
Land	\$	15,026,602	\$	15,161,532
Museum & Art Collections		9,688,789		9,670,544
Construction in Progress		18,912,189		55,801,957
Buildings & Building Improvements		521,605,610		490,196,069
(Net of Accum Depr \$249,561,264 & \$230,444,352, Respectively)				
Land Improvements		13,697,294		11,737,283
(Net of Accum Depr \$12,920,257 & \$11,824,649, Respectively)		, ,		, ,
Infrastructure		23,731,533		21,699,307
(Net of Accum Depr \$11,185,490 & \$10,500,704, Respectively)		- )		,,
Equipment & Other Property		24,416,547		21,917,015
(Net of Accum Depr \$102,455,113 & \$100,908,293, Respectively)		21,110,017		21,917,010
Right-to-use Leased Assets		994,772		_
(Net of Accum Depr \$253,231 & \$0, Respectively)		<i>JJI</i> , <i>TIZ</i>		
Intangible Assets		1,976,586		210,671
-		1,970,380		210,071
(Net of Accum Amort \$687,313 & \$532,780, Respectively) Total Capital Assets, Net	\$	630,049,923	\$	626,394,377
L /	-	, <i>,-</i> <b>-</b>	~	) <del>)-</del>
Deferred Outflows of Resources	¢		<i>~</i>	
Deferred Outflow on Debt Refunding	\$	1,364,294	\$	1,490,459
Total Assets & Deferred Outflows of Resources	\$	747,058,901	\$	736,928,996
	~	,,	*	

# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF NET POSITION JUNE 30, 2022 & 2021

		2022		2021
LIABILITIES				
Current Liabilities				
Accounts Payable	\$	8,817,629	\$	4,784,479
Accrued Wages & Benefits		4,064,997		3,873,261
Accrued Interest Payable		975,000		1,190,620
Due to Primary Government		266,247		230,565
Due to Other Component Units		-		137,887
Student Deposits		665,064		648,476
Unearned Revenue		5,653,940		5,737,108
Other Accrued Liabilities		-		643,385
Financed Capital		1,817,723		1,733,917
Lease Obligations		239,290		-
Revenue Bonds Payable		8,081,582		7,516,582
Compensated Absences Payable		6,168,872		5,358,143
Total Current Liabilities	\$	36,750,343	\$	31,854,421
Non-Current Liabilities				
Financed Capital	\$	44,716,995	\$	46,534,717
Lease Obligations		814,936		-
Revenue Bonds Payable		94,759,877		102,841,459
Compensated Absences Payable		11,350,017		11,874,843
Federal Capital Contribution		8,439,754		9,522,262
Total Non-Current Liabilities	\$	160,081,579	\$	170,773,282
Deferred Inflows	¢	(00 0 10	¢	- 4 4 1 - 1
Gain on Debt Refinancing	\$	692,849	\$	744,171
Total Liabilities and Deferred Inflows	\$	197,524,771	\$	203,371,874
Net Position				
Net Investment in Capital Assets	\$	476,941,316	\$	466,522,410
Restricted Nonexpendable - Loans		441,663		1,103,358
Restricted Expendable:				
Scholarships and Fellowships		188,234		166,135
Research		3,656,972		(1,958,056)
Renewals & Replacements		8,079,624		9,980,011
Unrestricted		60,226,321		57,743,264
Total Net Position	\$	549,534,130	\$	533,557,122
Total Liabilities & Net Position	\$	747,058,901	\$	736,928,996

The accompanying notes to the financial statements are an integral part of these statements.

# South Dakota State University Foundation Consolidated Statements of Financial Position

December 31, 2021 and 2020

	2021	2020
Assets		
Cash and Cash Equivalents	\$ 25,049,355	\$ 15,223,704
Investments (Note 3)	260,600,806	205,626,506
Receivables Promises to give, net of allowance and discount (Note 4) Trusts held by others Notes, contract, and other receivables (Note 5)	21,439,403 4,074,134 4,649,856	16,546,973 10,370,850 7,531,677
Operating Property, Net of Accumulated Depreciation (Note 1)	13,971,014	13,826,487
Other Property Held (Note 1)	12,436,275	8,944,604
Other Assets Prepaid expenses, inventory, and other assets Cash surrender value of life insurance Life estates Beneficial interest in perpetual trust	145,085 293,832 5,050,402 1,287,010 \$ 348,997,172	189,217 544,771 7,998,402 1,156,914 \$ 287,960,105
Liabilities		
Accounts Payable, Accrued Expenses, and Other Liabilities Scholarships Payable Investments Held for Others Gift Annuities, Life Income Agreements, and Life Estates Notes Payable (Note 6) Deposits From Donors (Note 1) Bonds Payable (Note 7)	\$ 804,041 2,656,731 321,616 6,405,789 2,133,434 3,333,333	\$ 548,964 2,993,250 291,006 7,020,893 4,688,175 - 12,560,659
Total liabilities	15,654,944	28,102,947
Net Assets (Deficit)		
Without Donor Restrictions (Note 9) With Donor Restrictions (Note 10)	(7,544,671) 340,886,899	(11,915,870) 271,773,028
Total net assets	333,342,228	259,857,158
	\$ 348,997,172	\$ 287,960,105

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# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDING JUNE 30, 2022 & 2021

	2022	2021
Operating Revenues		
Tuition		
State-Support Tuition	\$ 51,416,907 \$	43,349,820
Self-Support Tuition	18,936,187	29,683,154
Total Tuition	\$ 70,353,094 \$	73,032,974
Fees		
General Activity Fees	\$ 9,929,680 \$	8,233,575
Special Discipline Fees	15,611,125	14,015,125
Vehicle Registration Fees	905,565	754,386
Delivery Fees	893,272	889,519
Other Fees	350,844	371,152
Student Charges	1,859,806	1,179,059
Total Fees	\$ 29,550,291 \$	25,442,817
Total Tuition and Fees	\$ 99,903,386 \$	98,475,791
Less Student Financial Assistance	(15,496,180)	(14,633,348)
Total Tuition & Fees, Net of Student Financial Assistance	\$ 84,407,206 \$	83,842,442
Auxiliaries	\$ 32,230,266 \$	30,330,794
Net Student Financial Assistance \$5,923,063 & \$4,839,728, Respectively		
General Sales & Services	33,199,183	25,574,806
Federal Grants & Contracts	30,991,408	25,977,454
State Grants & Contracts	5,538,766	5,909,981
Private Grants & Contracts	17,487,371	14,524,286
Student Loan Interest	112,070	134,711
Other Revenues & Additions	37,370	253,990
Total Operating Revenues	\$ 204,003,640 \$	186,548,464
Operating Expenses		
Personal Services and Benefits	\$ 167,383,618 \$	166,382,451
Travel	7,577,145	2,864,219
Contractual Services	50,146,504	44,665,038
Supplies & Materials	29,758,069	23,644,943
Grants & Subsidies	20,269,852	14,773,115
Interest	2,937	518
Loan Cancellation Expense	581,315	251,533
Bad Debts	335,656	222,600
Depreciation	26,799,260	25,536,679
Amortization of Intangibles	407,764	64,504
Other Operating Expense	66,378	88,342
Total Operating Expenses	\$ 303,328,498 \$	278,493,943
Operating Loss	\$ (99,324,858) \$	(91,945,479)

# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDING JUNE 30, 2022 & 2021

	2022	2021
Non-Operating Revenues (Expenses)		
General Fund Appropriations	\$ 82,487,720	\$ 75,563,457
School & Public Lands	1,137,642	1,276,413
Federal Fund Appropriations	5,427,497	5,564,341
Higher Education Facilities Fund	454,530	399,070
General Fund M&R	182,090	227,185
Designated Fees	779,100	779,100
Investment Income	349,774	664,242
Coronavirus Relief Fund	-	1,325,196
Higher Education Emergency Relief Fund	15,886,337	12,717,710
Other Non-Operating Revenue PELL Grants	8,794,892	8,213,099
Other Non-Operating Revenue & Additions	38,331	20,565
Interest Expense Related to Capital Assets	(5,809,970)	(6,416,434)
Loss on Disposal of Capital Assets	(434,590)	(18,739)
Other Non-Operating Expenses	(6,859,819)	-
Bond Issuance Costs	-	(308,371)
Total Non-Operating Revenues (Expenses)	\$ 102,433,534	\$ 100,006,834
Other Revenues, Expenses, & Other Changes		
Capital Grants & Contracts	\$ 6,371,927	\$ 18,500,994
South Dakota Building Authority Bond Proceeds	3,253,163	1,757,855
Capital Appropriations	1,754,571	1,800,684
Higher Education Facilities Fund	1,155,859	4,639,102
Total Other Revenues, Expenses, & Other Changes	\$ 12,535,519	\$ 26,698,635
Increase in Net Position	\$ 15,644,195	\$ 34,759,989
Net Position, Beginning of Year	\$ 533,557,122	\$ 498,797,133
Prior Period Adjustments	332,812	-
Net Position, End of Year	\$ 549,534,130	\$ 533,557,122

The accompanying notes to the financial statements are an integral part of these statements.

			1500			0200	0,000
		Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
	Revenue, Support, and Gains						
	Gifts Net investment return Change in split interest agreements PPP loan forgiveness	\$ 307,432 994,714 (1,287) -	\$ 69,187,610 27,565,412 1,373,516	\$ 69,495,042 28,560,126 1,372,229	\$ 148,424 539,939 (1,260) 641,392	\$ 46,243,787 22,021,966 763,082 -	\$ 46,392,211 22,561,905 761,822 641,392
	Other Other	1,950,000 7,824 3,258,683	100,000 404,301 <u>98,630,839</u>	2,050,000 412,125 101,889,522	1,850,000 199,012 3,377,507	100,000 69,613 69,198,448	1,950,000 268,625 72,575,955
2	Net assets released from restrictions (Note 10)	29,516,968	(29,516,968)		30,435,939	(30,435,939)	
25	Total revenue, support, and gains	32,775,651	69,113,871	101,889,522	33,813,446	38,762,509	72,575,955
-	Expenses						
	Program Services SDSU scholarships SDSU operational and program support SDSU capital projects Grants to others	6,658,635 4,597,225 8,984,960 144,458		6,658,635 4,597,225 8,984,960 144,458	7,911,488 3,183,983 15,072,764 534,316		7,911,488 3,183,983 15,072,764 534,316
	Total program services	20,385,278	ſ	20,385,278	26,702,551	ı	26,702,551
	Support Services Administrative and general expenses Fundraising expenses	3,953,405 4,065,769		3,953,405 4,065,769	3,711,901 3,705,602	1 1	3,711,901 3,705,602
	Total support services	8,019,174	ı	8,019,174	7,417,502	ſ	7,417,502
	Total expenses	28,404,452	ı	28,404,452	34,120,053	ı	34,120,053
-	Change in Net Assets	4,371,199	69,113,871	73,485,070	(306,607)	38,762,509	38,455,902
_	Beginning Net Assets	(11,915,870)	271,773,028	259,857,158	(11,609,263)	233,010,519	221,401,256
-	Ending Net Assets	\$ (7,544,671)	\$ 340,886,899	\$ 333,342,228	\$ (11,915,870)	\$ 271,773,028	\$ 259,857,158

South Dakota State University Foundation Consolidated Statements of Activities Years Ended December 31, 2021 and 2020

# SOUTH DAKOTA STATE UNIVERSITY FINANCIAL STATEMENT FOR FIDUCIARY FUND FOR THE YEARS ENDING JUNE 30, 2022 AND 2021

## STATEMENT OF FIDUCIARY NET POSITION

FIDUCIARY FUND ASSETS: Cash and Cash Equivalents Accounts Receivable TOTAL ASSETS	320,142 2,097	171,881 0
Accounts Receivable	2,097	-
		Ο
TOTAL ASSETS		0
	322,239	171,881
FIDUCIARY FUND LIABILITIES :		
Accounts Payable & Accrued Liabilities	2,411	99
TOTAL LIABILITIES	2,411	99
FIDUCIARY FUND NET POSITION:		
Restricted for outside organization	319,828	171,782
TOTAL NET POSITION	319,828	171,782
TOTAL FIDUCIARY FUND LIABILITIES AND NET POSITION	322,239	171,881
ADDITIONS	2022	2021
ADDITIONS		2021
General Sales & Services	225,401	81,127
TOTAL ADDITIONS	225,401	81,127
DEDUCTIONS		
DEDUCTIONS Travel	26 577	1 420
Contractual	36,577 49,527	1,429 24,535
Other	103,880	24,333 65,344
TOTAL DEDUCTIONS	189,985	91,308
TO TAL DEDUCTIONS	169,965	91,500
CHANGES IN NET ASSETS FOR FIDUCIARY FUND	35,417	(10,181)
Not Desition Designing of Vern	171 792	191.072
Net Position, Beginning of Year	171,782 112,629	181,963
Drive Davie d. A. divertments		-
Prior Period Adjustments	112,027	

The accompanying notes to the financial statements are an integral part of these statements.

# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDING JUNE 30, 2022 AND 2021

		2022	2021
<b>Cash Flows From Operating Activities</b>			
Tuition, Fees, & Auxiliaries (Net of Student Financial Assistance)	\$	83,768,017 \$	84,602,543
Auxiliaries (Net of Student Financial Assistance)		32,131,623	30,493,357
General Sales & Services		32,757,822	27,148,443
Federal Grants & Contracts		31,102,704	28,439,369
State Grants & Contracts		5,533,436	6,495,325
Private Grants & Contracts		15,418,100	14,967,169
Loans Collected from Students		1,330,629	1,236,006
Loans Issued to Students		(843,158)	(695,169)
Student Loan Interest		112,070	134,711
Other Receipts		65,379	63,691
Personal Services and Benefits		(166,905,980)	(165,883,725)
Travel		(7,439,277)	(2,833,072)
Contractual Services		(50,934,384)	(44,953,708)
Supplies & Materials		(29,152,016)	(24,506,643)
Grants & Subsidies		(19,563,085)	(14,809,187)
Interest		(2,937)	(518)
Other Payments		(66,378)	(88,342)
Net Cash Flows Used by Operating Activities	\$	(72,687,431) \$	(60,189,750)
Cash Flows From Non-Capital Financial Activities			
General Fund Appropriations	\$	82,487,720 \$	75,563,457
School & Public Lands	ψ	1,137,642	1,276,413
Federal Fund Appropriations		4,199,158	497,023
Federal Loans Disbursements (Stafford & PLUS)		(42,544,760)	(45,224,560)
Federal Loan Receipts (Stafford & PLUS)		42,544,760	45,224,560
Higher Education Facilities Fund		454,530	399,070
General Fund M&R		182,090	227,185
Designated State Fees		779,100	779,100
Federal Capital Contribution-Student Loans		(1,082,508)	(976,577)
Net Change in Funds Held for Others		(1,082,508)	(970,577)
Other Non-Operating Revenue PELL Grants		- 8,794,892	8,213,099
Other Non-Operating Revenue & Additions		38,331	16,749
Higher Education Emergency Relief Funds Net Cash Flows Provided by Non-Capital Financial Activities	\$	<u>15,864,705</u> 112,855,659 \$	<u>14,042,907</u> 100,038,425
Net Cash Flows Hovided by Non-Capital Financial Activities	Φ	112,055,057 \$	100,030,425
Cash Flows From Capital Related Financing Activities			
Higher Education Facilities Fund	\$	1,155,859 \$	4,639,102
South Dakota Building Authority Bond Proceeds		3,253,163	1,757,855
Purchase of Capital Assets		(30,701,203)	(32,046,090)
Proceeds on Disposal of Capital Assets		990,308	-
Proceeds from Capital Debt (Leases)		-	43,908,093
Revenue Bond Discounts and Related Costs		(6,911,141)	(1,030,374)
Principal Payments on Lease & Revenue Bonds		(9,086,079)	(54,689,835)
Interest Payments on Leases & Revenue Bonds		(6,901,006)	(7,243,371)
Build America Bond Subsidy		-	-
Capital Appropriations		1,754,571	1,800,684
Capital Grants & Contracts		7,908,261	16,758,305
Net Cash Flows Used by Capital Related Financing Activities	\$	(38,537,267) \$	(26,145,631)

# SOUTH DAKOTA STATE UNIVERSITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDING JUNE 30, 2022 AND 2021

	2022	2021
Cash Flows From Investing Activities		
Investment Income	\$ 662,762 \$	994,030
Net Increase (Decrease) in Cash	\$ 2,293,722 \$	14,697,075
Cash, Beginning of year	77,051,249	62,354,174
Cash, End of year	\$ 79,344,971 \$	77,051,249
Reconciliation of Net Operating Loss to Net Cash Used by Operating Activities		
by operating reavilies		
Operating Loss	\$ (99,324,858) \$	(91,945,479)
Adjustments to Reconcile Operating Loss to Net Cash Flows Used by Operating Activities		
Depreciation	26,799,260	25,536,679
Amortization of Intangibles	407,764	64,504
Bad Debts	335,656	222,600
Loan Cancellation Expense	581,315	251,533
Change in Assets and Liabilities		
Accounts Receivable-Students	(655,777)	672,918
Accounts Receivable-Department Sales	(2,974,774)	2,731,434
Notes Receivable	515,481	350,538
Prepaid Expenses	(3,034,299)	(195,577)
Inventories	(207,540)	(1,079,272)
Depreciable Assets	-	3,149
CIP	-	(7,955)
Agency Funds Held for Others	-	(23,775)
Due from Federal Sources	392,657	3,334,494
Due from Primary Government	105,525	141,802
Due from Other Component Units	30,153	(54,805)
Accounts Payable	4,033,150	343,058
Accrued Wages & Benefits	191,736	30,018
Due to Primary Government	35,682	(345,077)
Due to Other Component Units	(137,887)	83,200
Student Depostis	16,588	87,183
Compensated Absences Payable	285,903	468,707
Unearned Revenue	(83,168)	(859,629)
Net Cash Used by Operating Activities	\$ (72,687,431) \$	(60,189,750)

The accompanying notes to the financial statements are an integral part of these statements.

# South Dakota State University Foundation Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

	2021	2020
Operating Activities		
Change in net assets	\$ 73,485,070	\$ 38,455,902
Adjustments to reconcile change in net assets to		
net cash provided by operating activities		
Depreciation	962,952	898,437
PPP loan forgiveness	-	(641,392)
Net realized and unrealized gains	(18,404,333)	(18,888,478)
Gain on the disposal of operating property	(205,822)	-
(Gain) loss on the disposal of other property held	(5,706,639)	15,778
Provision for uncollectible receivables	349,014	411,656
Change in value of cash surrender value of life insurance	250,939	13,474
Change in value of beneficial interest in perpetual trust	(130,096)	(71,605)
Non-cash gifts, net of amounts restricted for long-term		
purposes	-	(9,198,916)
Contributions restricted for long-term purposes	(32,326,226)	(9,635,339)
Non-cash gift to the University (equipment)	253,796	-
Changes in assets and liabilities	<i>/-</i>	
Promises to give	(3,731,658)	5,989,189
Other receivables	(60,000)	(374,673)
Trusts held by others	(400,284)	904,121
Prepaid expenses, inventory, and other assets	44,132	(64,381)
Accounts payable, accrued expenses, and other liabilities	407,613	(440,479)
Deposits from donors	3,333,333	-
Due to SDSU - scholarships	(336,519)	767,153
Gift annuities, life income agreements, and life estates	(615,104)	(368,174)
Net Cash Provided by Operating Activities	17,170,168	7,772,273
Investing Activities		
Proceeds from the sale of investments	21,102,118	82,786,949
Purchases of investments	(57,672,085)	(95,075,104)
Proceeds from the sale of operating property	1,395,042	-
Purchases of operating property	(2,418,625)	(364,695)
Proceeds from the sale of other property held	11,904,210	2,423,419
Purchases of other property held	(298,038)	(3,215,307)
Receipts on notes, contract, and other receivables	2,941,821	2,809,953
Net Cash Used for Investing Activities	(23,045,557)	(10,634,785)

	2021	2020
Financing Activities		
Payments on notes payable	\$ (2,554,741)	\$ (607,712)
Payments on bonds payable	(12,560,659)	(2,650,594)
Proceeds from PPP loan	-	641,392
Proceeds from contributions restricted for long-term purposes	30,816,440	9,705,952
Net Cash Provided by Financing Activities	15,701,040	7,089,038
Net Change in Cash and Cash Equivalents	9,825,651	4,226,526
Cash and Cash Equivalents, Beginning of Year	15,223,704	10,997,178
Cash and Cash Equivalents, End of Year	\$ 25,049,355	\$ 15,223,704
Supplemental Disclosure of Cash Flow Information Cash paid during the year for interest	\$ 621,291	\$ 793,610

# I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation, Accounting, and Reporting Entity

The financial statements for South Dakota State University (the University/SDSU) include University Proper, SDSU Extension, and Agricultural Experiment Station agencies and are reported in accordance with Governmental Accounting Standards Board (GASB) Statements No. 34, *Basic Financial Statements – and Management's Discussion and Analysis for State and Local Governments*, and No 35, *Basic Financial Statements – and Management's Discussion and Analysis for State and Local Analysis – for Public Colleges and Universities – an amendment of GASB Statement No. 34*.

The University implemented GASB Statement No. 87, *Leases*, effective for the fiscal year ended June 30, 2022. GASB 87 establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this statement, a lessee is required to recognize a lease liability and intangible right-to-use lease assets, while a lessor is required to recognize a lease receivable and deferred inflow or resources. This statement impacts the university's lease accounting and reporting substantially.

The University is reported as a special-purpose government entity engaged in business-type activities. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services. Accordingly, these financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized as they are incurred. All significant internal activity transactions have been eliminated.

South Dakota State University is one of six public universities and two special schools under the control of the South Dakota Board of Regents (BOR), reported as a component unit (Higher Education) in the State of South Dakota's Comprehensive Annual Financial Report. The State of South Dakota's audit encompasses BOR, as such an audit opinion is not issued on the University's financial statements, but rather is included in the State's financial report.

Based on the provisions of GASB Statement No. 39, *Determining Whether Certain Organizations Are Component Units*, it was determined that South Dakota State University Foundation (the Foundation) is a component unit of the University. Consistent with the GASB principles, the Foundation's Consolidated Statements of Financial Position, Consolidated Statements of Activities, Consolidated Statements of Changes in Net Assets, Consolidated Statements of Cash Flows, and Notes to the Consolidated Financial Statements are presented on separate pages of the financial statements. The Foundation's financial statements are audited by independent auditors engaged by the Foundation's Board of Directors.

## **Fund Accounting**

In order to ensure observance of the limitations and restrictions placed on the use of the resources available, the University's accounts are maintained according to the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and

reporting purposes into funds that are maintained in accordance with activities or objectives specified by donors, governmental appropriations, granting agencies, and other outside sources or

regulations. Separate funds are maintained for each activity; however, in the financial statements, all funds have been combined to present the University from a comprehensive entity-wide perspective.

# Use of Estimates

Preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates. The most significant estimates relate to Allowances for Student Accounts Receivable and Notes Receivable, Inventories, Capital Assets, Compensated Absences, and Student Financial Assistance.

# **Emerging Accounting Standards**

SDSU is analyzing the effects of adopting of the following GASB statements and is currently uncertain of the impact on the financial statements and related reporting requirements.

In March 2020, GASB issued Statement No. 93, *Replacement of Interbank Offered Rates (IBOR)*. This statement addresses the accounting and financial reporting effects that result from the replacement of an IBOR as a reference rate in agreements where variable payments are made or received. This statement is effective for the University's year ending June 30, 2023.

In March 2020, GASB issued Statement No. 94, *Public-Private and Public-Public Partnerships* (*PPP*) and Availability Payment Arrangements (APA). This Statement improves financial reporting by addressing issues related to PPP's and provides guidance on the accounting and financial reporting for APA's. GASB 94 refers to a PPP as an agreement in which the University (the transferor) contracts with an operator to provide public services by conveying control of the right to operate and use a nonfinancial asset, such as infrastructure or other capital assets, for a period in an exchange transaction. An APA is an arrangement in which the University would compensate an operator for services that may include designing, constructing, financing, maintaining, or operating an underlying nonfinancial asset for a period in an exchange transaction. This statement is effective for the University's year ending June 30, 2023.

In May 2020, GASB issued Statement No. 96, Subscription-Based Information Technology Arrangements. This Statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). This Statement (1) defines a SBITA; (2) establishes that a SBITA results in a right-to-use subscription asset (an intangible asset) and a corresponding subscription liability; (3) provides the capitalization criteria for outlays other than subscription payments, including implementation costs of a SBITA; and (4) requires note disclosures regarding a SBITA. To the extent relevant, the standards for SBITAs are based on the standards established in Statement No. 87, Leases, as amended. This statement is effective for the University's year ending June 30, 2023.

# I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Emerging Accounting Standards (Continued)**

In April 2022, GASB issued Statement No. 99, *Omnibus 2022*. This Statement enhances comparability in accounting and financial reporting and improves the consistency of authoritative literature by addressing practice issues that have been identified during the implementation and application of certain GASBs and accounting and financial reporting for financial guarantees. The practice issues addressed by this Statement are the classification and reporting of derivative instruments within the scope of Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, Statement No.87, *Leases*, and Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangement*. Different provisions of this statement are effective for the University's year ending June 30, 2023, and 2024.

In June 2022, GASB issued Statement No. 100, *Accounting Changes and Error Corrections*. This statement defines accounting changes; prescribes accounting and financial reporting for accounting changes and error corrections; and required note disclosures. This statement is effective for the University's year ending June 30, 2024.

In June 2022, GASB issued Statement No. 101, *Compensated Absences*. This statement defines when liabilities are required to be established for certain types of absences; establishes guidance for reporting and measuring a liability for leave that has not been used; and required note disclosures. This statement is effective for the University's year ending June 30, 2024.

## Cash & Cash Equivalents

Cash & Cash Equivalents include cash on hand and cash in local banks.

## Cash and Restricted Cash on Deposit-State Treasurer

Cash on Deposit–State Treasurer are funds pooled by the State Investment Council for investment purposes and Restricted Cash on Deposit–State Treasurer are held for construction projects. The State Investment Officer is responsible for the investment of state public funds and uses a pooled approach. This preserves the integrity of fund cash balances while simultaneously allowing investment of idle monies. Investment income is allocated to participating funds per South Dakota law. Participating funds are determined by the Bureau of Finance and Management and approved by the Joint Interim Appropriations Committee of the Legislature. Investment Income from the participating funds is deposited into their respective funds and investment income from non-participating funds are credited to the State's General Fund.

## Accounts Receivable and Notes Receivable

Accounts Receivable–Department Sales consists of funds owed to university departments from external sources for various sales & services as well as for funds owed to the University for

# I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Accounts Receivable and Notes Receivable (Continued)

unreimbursed grant expenditures. The University uses the direct write-off method for uncollectible department sales receivables.

Accounts Receivable-Student consists of amounts owed from students billings and Notes Receivable consists of amounts associated with student loan programs. The allowance method is used in calculating an estimate of uncollectible accounts, then a reserve is established based on collection rate history and current default rates.

## **Prepaid Expenses**

Prepaid expenses consist primarily of computer expenditures (services, software contracts, and maintenance), subscriptions, dues and membership fees, and insurance premiums.

## Inventories

Inventories are reported at June 30 using the original cost or last invoice price, lower of cost or market (Foundation Seed Stock), estimated cost of production (Dairy Plant), or market price (Livestock).

## **Due to/Due from**

Due from Federal Sources represent grant expenditures or Federal Appropriations for which reimbursement has not yet been received. Due to/Due from Primary Government represents balances owed to or from various South Dakota state agencies outside of Higher Education. Due to/Due from Other Component Units represent funds owed to or from other South Dakota public universities, the South Dakota Board of Regents, or South Dakota Building Authority (SDBA).

## **Capital Assets**

Museum & Art Collections are non-depreciable assets and include items with individual costs less than \$5,000. Additions to the art collections are based on the actual purchase price of the item or on the estimated fair market value of the item on the date of the gift. Items are disposed of at the carrying cost of the item on the date of disposal.

Major additions and renovation projects are recorded as Construction in Progress until the earliest occurrence of substantial completion of the project, occupancy, or when the asset is placed in service. The project is then transferred to Buildings & Building Improvements, Land Improvements, or Infrastructure.

Land, Buildings & Building Improvements, Land Improvements, and Infrastructure are capitalized at cost at the time of purchase or at the appraised value on the contribution date. Major additions and renovation projects are capitalized when the value equals or exceeds \$100,000 for Buildings

# I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Capital Assets (Continued)

& Building Improvements and \$50,000 for Land Improvements and Infrastructure. Buildings are depreciated over 50 years for a major structure, 25 years for pole and storage buildings, and 10 years for minor structures. Building Improvements and Land Improvements are depreciated over 20 years. Infrastructure is depreciated over a range of 20 to 50 years.

Equipment & Other Property is capitalized when the unit cost equals or exceeds \$5,000 and the useful life is one year or longer, then depreciated over various useful lives based on asset classes. Equipment & Other Property included \$46,419,129 and \$46,221,076 for Library books at June 30 2022 and 2021, respectively, and \$36,681 and \$88,492 in Nursing films at June 30, 2022 and 2021, respectively. Books and films are capitalized at cost during the year of their purchase and depreciated based on a ten-year average. Upon disposal, books and films are valued and removed at the previous year's average cost at year end. Nursing films are removed at actual cost if available, otherwise a reasonable cost is used for disposition.

Intangible Assets are capitalized when the unit cost equals or exceeds \$100,000 and the useful life is longer than one year. The University's Intangible Assets include purchased licensed software (Facilities AIM software system, StarRez Software for Residential Life, Parking Management System, SdState Website – CMS, and LogRythm) which are amortized over 5 to 10 years.

## **Deferred Outflows of Resources**

Deferred Outflows of Resources is a consumption of net position applicable to a future reporting period. The Deferred Outflow on Debt Refunding is the difference between the reacquisition price and the net carrying amount of the refunded debt and is amortized over the life of the refunded debt.

## Accounts Payable and Accrued Wages & Benefits

Accounts Payable represent amounts due for goods received and services performed prior to the end of the fiscal year. The balances include payables on construction projects of \$3,349,650 and \$1,991,582 at June 30, 2022 and 2021, respectively. Accrued Wages & Benefits represent amounts earned but not paid at June 30, 2022 and 2021.

## **Accrued Interest Payable**

Accrued Interest Payable is associated with the Housing & Auxiliary Facilities Revenue Bonds.

## **Unearned Revenue**

Unearned revenue consists of department sales deposits, residence hall deposits, and grant funds received which have not yet been earned under the terms of the agreement.

# I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Compensated Absences**

Annual and sick leave is accrued as it is earned by employees. Upon termination, employees are eligible to receive compensation for their accrued annual leave balance. Employees who have been continuously employed by the State of South Dakota for seven years prior to the date of their retirement, voluntary resignation, or death will receive payment for one fourth of their accumulated sick leave balance, not to exceed the sum of twelve weeks of the employees' annual compensation.

## **Federal Capital Contribution**

Federal Capital Contribution represents the funds that would be owed to the federal government if the federal loan programs were eliminated.

## **Income Taxes**

The University is treated as a governmental entity for tax purposes. As such, SDSU is only subject to unrelated business income tax on income derived from a trade or business (regularly carried on) and not in furtherance of the educational purpose for which it was granted an exemption.

## **Revenue Recognition and Operating Activities**

Operating activities as reported in the statements of revenues, expenses, and changes in net position generally result from exchange transactions (receipts for providing goods and services and payments for services or goods received). Tuition and Fees are recorded Net of Student Financial Assistance (Note XIII).

Other significant revenue streams relied upon for operations are recorded as non-operating or other revenues. General Fund Appropriations, Capital Appropriations, and Capital Grants & Contracts, are recognized in the period received. Federal Appropriations are recognized as the related expenditures are incurred.

The University recognized \$15,886,337 in Higher Education Emergency Relief Fund (HEERF) from the Federal CARES Act. These funds were used to provide student grants and to cover expenses of the university response to the global pandemic.

The University disbursed \$42,544,760 and \$45,224,560 for student loans through the U.S. Department of Education federal direct lending and federal guaranteed student loan programs, in the years ending June 30, 2022 and 2021, respectively. These disbursements and the related receipts are not included as revenue or expenditures in the accompanying statement of revenues, expenses, and changes in net position; however are reflected in the noncapital financing activities section of the statement of cash flows.

## I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONCLUDED)

## **Net Position**

Net Position is reported in the following components:

Net Investment in Capital Assets represents the net carrying value of capital assets less the outstanding debt and other borrowings incurred to acquire or construct the assets.

Restricted Nonexpendable Net Position are funds in which outside sources have stipulated, as a condition of the gift, that the principal is to be maintained inviolate and in perpetuity and invested for the purpose of producing present and future income, which may be either expended or added to principal.

Restricted Expendable Net Position is restricted for specific purposes by grantors, donors, or law. Restrictions are released when the University complies with the stipulations required by the grantor, donor, or legislative act. For fiscal years 2020 and 2019, the University maintained scholarships and fellowships for future awards, research funds for Grants & Contracts and Federal Appropriations, and debt service and renewal and replacement funds stipulated by bond covenants.

Unrestricted Net Position are resources that have no external restrictions. Resources are used for the University's educational/general operations or maintenance and future acquisition of plant facilities at the discretion of governance.

As expenses which can be paid from either restricted or unrestricted funds are incurred, the University's policy is to allow the department who incurred the expense to determine the appropriate funding source. Factors used to determine which resources to use include priorities of the department in accordance with the University's strategic initiatives, externally imposed matching requirements of restricted funds, and any pertinent lapsing provisions of the available restricted or unrestricted funding sources. Major capital purchases are generally funded from multiple restricted and unrestricted funding sources.

## **II. ENDOWMENT AND SIMILAR FUNDS**

Endowment assets and similar funds administered by the Department of School and Public Lands have not been included in the financial statements as the University does not actively participate in the administration of the funds. Information can be found on the Department of School & Public Lands' web site at www.sdpubliclands.com.

# **III. CAPITAL ASSETS**

Capital Assets as of June 30, 2022 consisted of the following:

		P	rior Period			
	2021	A	ljustments	Additions	Deletions	2022
Non-Depreciable Capital Assets						
Land	\$ 15,161,532	\$	-	\$ -	\$ (134,930)	\$ 15,026,602
Museum & Art Collections	9,670,544		-	18,245	-	9,688,789
Total Non-Depreciable Capital Assets	\$ 24,832,076	\$	-	\$ 18,245	\$ (134,930)	\$ 24,715,391
Construction in Progress	\$ 55,801,957	\$	399,143	\$ 20,703,209	\$ (57,992,120)	\$ 18,912,189
Depreciable Capital Assets						
Land Improvements	\$ 23,561,932	\$	-	\$ 3,055,619	\$ -	\$ 26,617,552
Infrastructure	32,200,011		-	2,916,858	(199,846)	34,917,024
Buildings & Building Improvements	720,640,421		-	52,019,642	(1,493,189)	771,166,874
Equipment & Other Property	122,825,308		(47,267)	7,903,217	(3,809,598)	126,871,661
Total Depreciable Capital Assets	\$ 899,227,673	\$	(47,267)	\$ 65,895,337	\$ (5,502,633)	\$ 959,573,110
Less Accumulated Depreciation						
Land Improvements	\$ (11,824,650)	\$	-	\$ (1,095,608)	\$ -	\$ (12,920,258)
Infrastructure	(10,500,705)		-	(884,632)	199,846	(11,185,491)
Buildings & Building Improvements	(230,444,352)		-	(19,478,739)	361,827	(249,561,264)
Equipment & Other Property	(100,908,293)		93,565	(5,340,281)	3,699,895	(102,455,114)
Total Accumulated Depreciation	\$ (353,677,999)	\$	93,565	\$ (26,799,260)	\$ 4,261,568	\$ (376,122,126)
Right-to-use Leased Assets						
Buildings/Space	\$ -	\$	-	\$ 1,248,003	\$ -	\$ 1,248,003
Amortization	-		-	(253,231)	-	(253,231)
Right-to-use Leased Assets, Net	\$ -	\$	-	\$ 994,772	\$ -	\$ 994,772
Intangible Assets						
Intangible Assets	\$ 743,452	\$	-	\$ 1,920,448		\$ 2,663,900
Amortization	 (532,780)		-	 (154,533)	 -	 (687,314)
Intangible Assets, Net	\$ 210,671	\$	-	\$ 1,765,915	\$ -	\$ 1,976,586
Capital Assets, Net	\$ 626,394,377	\$	445,442	\$ 62,578,218	\$ (59,368,115)	\$ 630,049,923

# **III. CAPITAL ASSETS (CONTINUED)**

## Capital Assets as of June 30, 2021 consisted of the following:

		Pr	ior Period			
	2020	Ad	ljus tme nts	Additions	Deletions	2021
Non-Depreciable Capital Assets						
Land	\$ 15,161,532	\$	-	\$ -	\$ -	\$ 15,161,532
Museum & Art Collections	9,612,244		-	58,300	-	9,670,544
Total Non-Depreciable Capital Assets	\$ 24,773,776	\$	-	\$ 58,300	\$ -	\$ 24,832,076
Construction in Progress	\$ 45,571,054	\$	-	\$ 32,704,748	\$ (22,473,846)	\$ 55,801,957
Depreciable Capital Assets						
Land Improvements	\$ 23,138,184	\$	-	\$ 423,748	\$ -	\$ 23,561,932
Infrastructure	32,200,011		-	-	-	32,200,011
Buildings & Building Improvements	698,590,324		-	22,050,098	-	720,640,421
Equipment & Other Property	120,641,324		-	3,645,451	(1,461,467)	122,825,308
Total Depreciable Capital Assets	\$ 874,569,843	\$	-	\$ 26,119,297	\$ (1,461,467)	\$ 899,227,673
Less Accumulated Depreciation						
Land Improvements	\$ (10,846,175)	\$	-	\$ (978,475)	\$ -	\$ (11,824,650)
Infrastructure	(9,698,594)		-	(802,110)	-	(10,500,705)
Buildings & Building Improvements	(212,118,712)		-	(18,325,640)	-	(230,444,352)
Equipment & Other Property	(96,807,293)		-	(5,430,454)	1,329,455	(100,908,293)
Total Accumulated Depreciation	\$ (329,470,775)	\$	-	\$ (25,536,679)	\$ 1,329,455	\$ (353,677,999)
Intangible Assets						
Intangible Assets	\$ 814,051	\$	-	\$ -	\$ (70,599)	\$ 743,452
Amortization	 (468,276)		-	(64,504)		(532,780)
Intangible Assets, Net	\$ 345,775	\$	-	\$ (64,504)	\$ (70,599)	\$ 210,671
Capital Assets, Net	\$ 615,789,673	\$	-	\$ 33,281,161	\$ (22,676,457)	\$ 626,394,377

## **IV. RETIREMENT PLAN**

The South Dakota Retirement System (SDRS) is a cost sharing, multiple employer public employee retirement system (PERS) established to provide retirement benefits for State employees and its political subdivisions. Members of SDRS include full time employees of public schools, the State, the BOR, city and county governments, and other public entities. Public schools, cities, and counties may choose not to include certain full-time employees in SDRS.

SDRS is a State financial reporting entity and included in the State's financial report as a pension trust fund. Authority for establishing, administering, and amending plan provisions is found in South Dakota Codified Law (SDCL) 3-12. Copies of the audited SDRS financial statements are available at <u>http://www.sdrs.sd.gov/</u>. The University's SDRS activity and balances are not reported in the accompanying financial statements; however are reported within the State's ACFR.

# **IV. RETIREMENT PLAN (CONTINUED)**

The right to receive retirement benefits vests after three years of credited service. Employees are required by state statute to contribute 6 percent of their salary to the plan, while public safety and judicial employees contribute at 8 percent and 9 percent, respectively. State statute also requires the employer to contribute an amount equal to the employee's contribution. The University's share of contributions for fiscal years 2022 and 2021 were \$6,936,149 and \$6,847,749, respectively.

# V. DEFERRED COMPENSATION PLAN

Through the State, the University maintains the Supplemental Retirement Plan (SRP, a deferred compensation plan), created in accordance with Internal Revenue Code Section 457. The SRP is available to all public employees and permits them to defer a portion of their salary for future years. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency.

Within the SRP, all amounts of deferred compensation, property and rights purchased with those amounts, and all income attributable to those amounts, are held in trust for the exclusive benefit of the participants until made available to a participant or the participant's beneficiary. The University has no liability for losses under the plan.

Assets of the deferred compensation plan are not included in the accompanying financial statements because the assets are remitted to a third party administer. A copy of the South Dakota Retirement System financial statements is available to the public at www.sdrs.sd.gov.

## VI. RISK MANAGEMENT

The Bureau of Administration's Office of Risk Management is the insurance, loss control, and safety resource for all South Dakota state agencies. Their responsibilities include protecting the State's assets; providing a safe environment for State employees and for the general public who come in contact with State employees or property as services are provided; minimizing the possible interruptions of vital public services; ensuring exposures to financial loss are discovered and handled appropriately; and reducing costs and consequences of accidents, including insurance premiums, through effective safety management.

Tort liability coverage is provided to state employees under the Public Entity Pool for Liability (PEPL). State law provides that sovereign immunity is waived to the extent that coverage is provided either through the purchase of insurance or an arrangement such as the State has with PEPL. Therefore, the "Agreement" and "Memorandum of Coverage" between the State and PEPL carve out the instances where the State waives sovereign immunity and agrees to cover damages for which an employee becomes liable. Coverage under PEPL includes general liability, law enforcement liability, public official's errors and omissions liability, automotive liability and some medical malpractice liability. The coverage limit under PEPL is \$1,000,000 per occurrence.

## VII. LITIGATION, COMMITMENTS, AND CONTINGENT LIABILITIES

The University is involved in various lawsuits arising out of the normal conduct of its operations. No determination can be made at this time regarding the potential outcome of these lawsuits. As discussed in Note VI, the University has liability coverage for itself and its employees. In the opinion of University management, the resolution of these lawsuits will not have a material effect upon the University's financial position.

At June 30, 2022, the University had outstanding commitments of \$84,113,355 for construction projects and coaching contracts.

	Accun	nulated Costs	To	tal Contract	R	emaining
Construction Contracts	\$	16,936,993	\$	95,141,848	\$	78,204,855
Coaching Contracts	\$	1,400,250	\$	7,308,750	\$	5,908,500
	\$	18,337,243	\$	102,450,598	\$	84,113,355

Revenue from grants and contracts includes amounts for the recovery of overhead and other costs allocated to those projects. The University may be required to refund amounts received as overhead or reimbursed costs as a result of the granting agency audits. The University considers any such potential refunds to be immaterial.

# VIII. OBLIGATIONS UNDER FINANCED CAPITAL, LEASES AND OTHER ACCRUED LIABILITIES

Obligations for Financed Capital include agreements with the South Dakota Building Authority (SDBA) and the Foundation. These agreements financed partially, or in full, the purchase or cost of constructed assets identified in the table below.

	Interest Rate	Maturity	2021	Additions		Reductions	2022	Current
SDBA								
Stadium	4.0% - 5.0%	2039	\$ 29,370,000	\$	-	\$ (1,045,000)	\$ 28,325,000	\$ 1,095,000
Raven Precision Ag	4.0%	2040	15,800,000		-	(550,000)	15,250,000	575,000
Cow/Calf Unit	4.63% - 5.0%	2038	1,521,402		-	(58,970)	1,462,432	61,937
Total SDBA Financing			\$46,691,402	\$	-	\$ (1,653,970)	\$ 45,037,432	\$ 1,731,937
Foundation:								
WRREC	4.75%	2024	\$-	\$	-	\$-	\$-	\$-
President's House	4.0%	2047	925,136		-	(20,660)	904,475	21,502
<b>Binnewies Land</b>	9.445%	2030	636,916		-	(51,696)	585,220	56,694
New Holland								
Round Baler	0.0%	2023	15,180		-	(7,590)	7,590	7,590
Total Foundation Financir	ng		1,577,232		-	(79,946)	1,497,285	85,786
Total Financed Capital			\$ 48,268,634	\$	-	\$ (1,733,917)	\$ 46,534,717	\$ 1,817,723

Obligations for Financed Capital for the year ended June 30, 2022 was as follows:

# VIII. OBLIGATIONS UNDER FINANCED CAPITAL, LEASES AND OTHER ACCRUED LIABILITIES (CONTINUED)

	Interest Rate	Maturity	2020	Additions Redu		Reductions 2021		Current
SDBA								
Stadium	4.0% - 5.0%	2039	\$ 30,365,000	\$	-	\$ (995,000)	\$ 29,370,000	\$ 1,045,000
Raven Precision Ag	4.0%	2040	16,330,000		-	(530,000)	15,800,000	550,000
Cow/Calf Unit	4.63% - 5.0%	2038	1,577,632		-	(56,230)	1,521,402	58,970
Total SDBA Financing			\$ 48,272,632	\$	-	\$ (1,581,230)	\$ 46,691,402	\$ 1,653,970
Foundation:								
WRREC	4.75%	2024	\$ 2,524,910	\$	-	\$ (2,524,910)	\$-	\$-
President's House	4.0%	2047	944,987		-	(19,852)	925,136	20,660
<b>Binnewies Land</b>	9.445%	2030	684,054		-	(47,138)	636,916	51,696
New Holland								
Round Baler	0.0%	2023	22,770		-	(7,590)	15,180	7,590
Total Foundation Financin	ng		4,176,721	\$	-	(2,599,490)	1,577,232	79,946
Total Financed Capital			\$ 52,449,354	\$	-	\$ (4,180,720)	\$ 48,268,634	\$ 1,733,917

Obligations for Financed Capital for the year ended June 30, 2021 was as follows:

Assets financed in full or in part by SDBA or the Foundation have the following cost and accumulated depreciation as of June 30, 2022:

2022	Cost	Accum Depr		Net Book Value		
Stadium	\$ 61,471,261	\$	(7,408,285)	\$	54,062,976	
Raven Precision Ag	41,704,595		-		41,704,595	
Cow/Calf Unit	2,390,890		(286,907)		2,103,983	
West River Research & Ext Center	3,065,195		(245,217)		2,819,978	
President's House	3,451,250		(345,125)		3,106,125	
Binnewies Land	2,000,000		-		2,000,000	
New Holland Round Baler	53,195		(27,001)		26,195	
	\$ 114,136,387	\$	(8,312,534)	\$	105,823,853	

# VIII. OBLIGATIONS UNDER FINANCED CAPITAL, LEASES AND OTHER ACCRUED LIABILITIES (CONTINUED)

Assets financed in full or in part by SDBA or the Foundation have the following cost and accumulated depreciation as of June 30, 2021:

2021	Cost	Α	Accum Depr		et Book Value
Stadium	\$ 61,471,261	\$	(6,171,537)	\$	55,299,724
Raven Precision Ag	41,704,595		-		41,704,595
Cow/Calf Unit	2,390,890		(239,089)		2,151,801
West River Research & Ext Center	3,065,195		(183,912)		2,881,283
President's House	3,451,250		(276,100)		3,175,150
Binnewies Land	2,000,000		-		2,000,000
New Holland Round Baler	53,195		(22,165)		31,030
	\$ 114,136,387	\$	(6,892,803)	\$	107,243,584

The following is a schedule of future financing payments as of June 30, 2022:

Fiscal Year	Principal	Interest	Total
2023	1,817,723	2,335,875	4,153,598
2024	1,894,682	2,248,671	4,143,353
2025	1,994,784	2,151,242	4,146,026
2026	2,100,728	2,048,536	4,149,264
2027-2031	12,051,446	8,508,782	20,560,228
2032-2036	14,956,268	5,212,228	20,168,497
2037-2041	11,413,936	1,271,346	12,685,281
2042-2046	249,084	37,365	286,449
2047-2051	56,068	1,222	57,290
	46,534,717	23,815,268	70,349,985

# **IX. LEASE ARRANGEMENTS**

The University adopted GASB Statement No. 87, Leases, effective for the fiscal year ended June 30, 2022 with retrospective application to the fiscal year ended June 30, 2021. GASB 87 establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. As a result, it requires the University to classify leases that are 12 months or greater in length at the commencement of the lease term, including the evaluation of options to extend the lease, to the Statement of Net Position.

The University records a lease liability and an underlying right-to-use lease asset for lessee arrangements. Over the course of the lease, inflows and outflows are recognized and recorded in the Statement of Revenues, Expenses, and Changes in Net Position.

## **IX. LEASE ARRANGEMENTS (CONTINUED)**

SDSU leases office space throughout the state for Extension offices. Some of these arrangements meet the GASB 87 criteria for recognizing Right-to-Use Lease Assets and the associated liability.

	2021	Additions	Ree	ductions	2022
Right-to-Use Lease Assets					
Buildings and improvements	\$ -	\$ 1,248,003	\$	-	\$ 1,248,003
Accumulated Amortizaion	-	(253,231)		-	(253,231)
Net	\$ -	\$ 994,772	\$	-	\$ 994,772

The University recognizes payments for short-term leases with a lease term of 12 months or less and leases with a present value of less than five thousand dollars as expenses as incurred, and these leases are not included as lease liabilities or right-to-use lease assets on the Statement of Net Position. The following is a schedule of future lease payments as of June 30, 2022:

Principal	Interest	Total
239,290	42,483	281,773
250,332	31,442	281,773
249,197	20,015	269,211
247,018	8,955	255,973
68,389	479	68,868
-	-	-
1,054,226	103,373	1,157,599
	239,290 250,332 249,197 247,018 68,389 -	239,290 42,483   250,332 31,442   249,197 20,015   247,018 8,955   68,389 479   - -

## X. REVENUE BONDS PAYABLE

Revenue Bonds Payable are uncollateralized bonds authorized by the BOR to finance construction or renovation of residence halls, food service facilities, Wellness Center, Student Union, and parking lots. Pledged net revenues from these facility operations fulfill the principal and interest payments. Pledged net revenues for 2022 and 2021 were \$14,497,366 and \$19,202,754 respectively.

Revenue Bonds Payable are reported on the Statement of Net Position net of bond premiums and bond discounts as shown below:

	2022	2021
Revenue Bonds Payable	91,855,000	98,370,000
Premium	11,057,880	12,063,272
Original Issue Discount	(71,421)	(75,232)
	102,841,459	110,358,040
Current	8,081,582	7,516,582
Long Term	94,759,877	102,841,459
	102,841,459	110,358,040

# X. REVENUE BONDS PAYABLE (CONTINUED)

The following is a schedule of Revenue Bonds Payable as of June 30, 2022 and 2021:

	2022	2021
Housing & Auxiliary Facilities Revenue Bonds-Series 2006		
Wellness Center, Food Service and Residence Hall Improvements		
Interest at 3.92%		
Annually to 2026	2,125,000	2,610,000
Housing & Auxiliary Facilities Revenue Bonds-Series 2014A		
Suite Style Residence Hall/Union Expansion/Residence Hall Renovation		
Interest at 3.00% - 5.00%		
Annually to 2025	7,525,000	9,800,000
Housing & Auxiliary Facilities Revenue Bonds-Series 2015		
Residence Hall Renovation/Refinance		
Interest at 3.00% - 5.00%		
Annually to 2030	1,215,000	1,335,000
Housing & Auxiliary Facilities Revenue Bonds-Series 2016		
Wellness Center Expansion/Parking Facility Improvements		
Interest at 2.00% - 5.00%		
Annually to 2041	11,135,000	11,500,000
Housing & Auxiliary Facilities Revenue Bonds-Series 2017		
New Residence Halls		
Refinance Residence Halls, Dining Expansion, and Parking		
Interest at 3.00% - 5.00%		
Annually to 2042	33,285,000	34,840,000
Housing & Auxiliary Facilities Revenue Bonds-Series 2021		
New Residence Halls, Union Expansion/Dining		
Family Student Housing and Parking Expansion		
Interest at 3.00% - 4.00%		
Annually to 2036	36,570,000	38,285,000
Total Revenue Bonds Payable	91,855,000	98,370,000

# X. REVENUE BONDS PAYABLE (CONCLUDED)

Fiscal Year	Principal	Interest	Total
2023	7,080,000	3,900,000	10,980,000
2024	7,385,000	3,596,300	10,981,300
2025	7,700,000	3,275,066	10,975,066
2026-2030	26,340,000	12,377,798	38,717,798
2031-2035	28,895,000	6,151,000	35,046,000
2036-2040	11,530,000	1,701,000	13,231,000
2041-2043	2,925,000	159,600	3,084,600
	91,855,000	31,160,764	123,015,764

Annual requirements to amortize revenue bonds outstanding as of June 30, 2022 are as follows:

Deferred Outflows of Refunding are related to the following:

	2022	2021
Series 2014A (current refunding of Series 2004)	0	9,613
Series 2015 (current refunding of Series 2005A)	10,077	11,377
Series 2017 (current refunding of Series 2009)	1,354,217	1,469,470
	1,364,294	1,490,459

Gain on Refunding are related to the following:

	2022	2021
Series 2021 (current refunding of Series 2011)	692,849	744,171

## **XI. OTHER NON-CURRENT LIABIILTIES**

Other Non-Current Liabilities include Compensated Absences, and Federal Capital Contributions to the federal loan programs (Perkins Loan Program, Health Profession Loan Program, and Nursing Loan Program).

Activity for the year ended June 30, 2022:

	2021	Additions	Reductions	2022	Current
Compensated Absences	\$ 17,232,986	\$ 8,063,458	\$ (7,777,556)	\$ 17,518,889	\$ 6,168,872
Federal Capital Contribution	\$ 9,522,262	\$ -	\$ (1,082,508)	\$ 8,439,754	\$ -
	\$ 26,755,248	\$ 8,063,458	\$ (8,860,064)	\$ 25,958,643	\$ 6,168,872

Activity for the year ended June 30, 2021:

	2020	Additions	Reductions	2021	Current
Compensated Absences	\$ 16,764,279	\$ 6,367,675	\$ (5,898,968)	\$ 17,232,986	\$ 5,358,143
Federal Capital Contribution	\$ 10,498,839	\$ 102,107	\$ (1,078,684)	\$ 9,522,262	\$ -
	\$ 27,263,118	\$ 6,469,782	\$ (6,977,652)	\$ 26,755,248	\$ 5,358,143

## **XII. RELATED PARTIES**

The University, as a component unit of the State, received 24.0% of its revenues through General Fund Appropriations for both years ending June 30, 2022 and 2021.

The SDSU Foundation is a non-profit corporation founded in 1946 to receive and administer private gifts made in support of the University's programs. Consistent with GASB guidance, the Foundation is reported as a component unit of the University, with its separately audited financial statements and notes are presented subsequent to the University's information

# XIII. TUITION & FEES, NET OF STUDENT FINANCIAL ASSISTANCE

State-Support tuition and fees are collected and remitted to the BOR where interest is earned on participating funds. The University can withdraw 88.5% State-Support tuition for operations at its discretion throughout the year. The remaining 11.5% is deposited into the Higher Education Facilities Funds (HEFF, 11.5% of Self-Support tuition is also deposited) to finance capital and repair/maintenance projects system-wide. The public universities submit project requests to the BOR and funds are allocated to campuses as projects are approved. Fees remitted to the BOR are for the System Technology Fund, Science Lab Facility Bond, and Electronic University Consortium (EUC). State-Support tuition, Self-Support tuition, and HEFF revenue was reported as follows for the **years ending June 30, 2022 and 21**.

	2022	2021
State-Support Tuition	\$ 51,416,907	\$ 43,349,820
Self-Support Tuition	\$ 18,936,187	\$ 29,683,154
Total Tuition	\$ 70,353,094	\$ 73,032,974
Higher Education Facilities Fund (Non-Operating)	\$ 454,530	\$ 399,070
Higher Education Facilities Fund (Capital)	\$ 1,155,859	\$ 4,639,102
Total Higher Education Facilities Fund Revenue	\$ 1,610,389	\$ 5,038,172

Tuition & Fees and Auxiliaries revenue are reported net of Student Financial Assistance in accordance with the alternative method prescribed by the National Association of College and University Business Officers (NACUBO). Under the alternative method, Tuition & Fees and Auxiliaries revenue are reduced for the amount paid by certain types of financial aid (PELL grants, scholarships and other governmental grants, etc.). This eliminates the double reporting of revenue, first as financial aid revenue and then as Tuition & Fees and Auxiliaries revenue. Using the alternative method, revenue is recognized for the financial aid grants, scholarships, etc. while the financial aid expense and Tuition & Fees and Auxiliaries revenue is eliminated for the amount of financial aid applied to student accounts.

SOUTH DAKOTA STATE UNIVERSITY	NOTES TO FINANCIAL STATEMENTS	JUNE 30, 2022 AND 2021
LUOS	ITON	JUNE

# XVI. FUNCTIONAL EXPENSES

		Personal			J	Contractual	• 1	Supplies &	-	Grants &	0	Other &	De	Depreciation &		
		Services		Travel		Services		Materials	-	Subs idies	В	Bad Debt	Α	Amortization		Total
Instruction	\$	62,549,492	\$	1,338,438	\$	3,451,711	↔	3,839,326	S	438,566	\$	(466)	÷	668,951	÷	72,286,019
Research	\$	26,726,394	↔	1,097,371	\$	4,847,375	$\boldsymbol{\diamond}$	8,295,641	∽	3,290,416	∽	657	↔	2,109,597	$\boldsymbol{\diamond}$	46,367,451
Public Service	↔	18,889,314	↔	915,209	$\boldsymbol{S}$	3,994,097	$\boldsymbol{S}$	4,016,972	↔	381,408	∽	673,258	↔	441,554	$\boldsymbol{S}$	29,311,812
Academic Support	S	13,565,857	↔	145,527	\$	3,725,002	$\boldsymbol{\diamond}$	1,510,866	$\boldsymbol{\diamond}$	5,967	$\boldsymbol{\diamond}$	(418)	↔	434,730	$\boldsymbol{\diamond}$	19,387,531
Student Services	\$	15,851,210	↔	3,889,164	\$	4,838,898	$\boldsymbol{\diamond}$	2,925,256	∽	313,390	∽	(1,790)	↔	215,578	$\boldsymbol{\diamond}$	28,031,707
Institutional Support	↔	12,831,796	↔	52,117	\$	6,886,831	$\boldsymbol{S}$	1,300,283	↔	7,397	∽	314,905	↔	325,329	$\boldsymbol{\diamond}$	21,718,659
Operations & Maintenance of Plant	\$	11,147,806	↔	117,180	\$	5,045,236	$\boldsymbol{\diamond}$	2,003,178	∽	5,873	∽	188	↔	22,963,443	$\boldsymbol{\diamond}$	41,282,904
Scholarships & Fellowships	↔	365,058	↔	5,058	$\boldsymbol{S}$	10,205	$\boldsymbol{S}$	13,687	↔	15,821,458	∽	0)	↔	ı	$\boldsymbol{S}$	16,215,465
Auxiliary Enterprises	\$	5,456,691	\$	17,082	\$	17,347,148	\$	5,852,859	\$	5,376	\$	(49)	\$	47,844	\$	28,726,950
Year Ending June 30, 2022	\$	167,383,618	S	7,577,145	\$	50,146,504	\$	29,758,069	$\mathbf{S}$	20,269,852	Ś	986,286	S	27,207,024	S	303,328,498
		Personal			J	Contractual	•1	Supplies &	-	Grants &	0	Other &	De	Depreciation &		
		Services		Travel		Services		Materials	-	Subsidies	щ	Bad Debt	A	Amortization		Total
Instruction	\$	63,270,547	\$	196,017	\$	3,119,455	$\boldsymbol{\diamond}$	2,897,121	÷	482,750	\$	36	\$	613,920	S	70,579,845
Research	\$	26,332,743	↔	541,445	\$	4,665,970	$\boldsymbol{\diamond}$	5,550,210	∽	2,038,645	∽	56	↔	2,123,685	$\boldsymbol{\diamond}$	41,252,753
Public Service	S	18,393,538	↔	330,763	\$	3,532,861	$\boldsymbol{\diamond}$	3,322,891	$\boldsymbol{\diamond}$	448,933	$\boldsymbol{\diamond}$	171	$\boldsymbol{S}$	167,200	$\boldsymbol{\diamond}$	26,196,357
Academic Support	\$	12,993,850	↔	9,640	\$	4,279,846	↔	2,274,331	∽	13,803	⇔	0	↔	585,336	$\boldsymbol{\diamond}$	20,156,805
Student Services	↔	15,386,060	↔	1,645,606	\$	6,451,909	↔	2,534,338	↔	244,735	∽	23	↔	215,090	$\boldsymbol{\diamond}$	26,477,763
Institutional Support	\$	12,694,680	↔	17,982	\$	2,883,627	↔	860,720	∽	855	⇔	562,575	↔	161,524	$\boldsymbol{\diamond}$	17,181,964
Operations & Maintenance of Plant	\$	11,399,868	↔	103,569	\$	6,641,175	↔	1,594,184	↔	2,801	∽	54	↔	21,684,748	Ś	41,426,399
Scholarships & Fellowships	\$	339,987	↔	I	\$	4,736	↔	2,359	↔	11,533,885	$\boldsymbol{\diamond}$	,	↔	I	↔	11,880,968
Auxiliary Enterprises	\$	5,571,177	Ś	19,198	Ś	13,085,460	$\mathbf{s}$	4,608,789	$\boldsymbol{\diamond}$	6,708	$\boldsymbol{\diamond}$	78	÷	49,679	Ś	23,341,090
Year Ending June 30, 2021	\$	166,382,451	\$	2,864,219	Ş	44,665,038	\$	23,644,943	S	14,773,115	\$	562,993	\$	25,601,184	S	278,493,943

Other & Bad Debt include the following:

Other & Bad Debt		2022		2021
Interest	Æ	2,936.64	\$	517.67
Loan Cancellations		581,314.86		251,533.37
Bad Debts		335,656.30		222,600.00
Other Operating		66,377.76		88,341.98
Total Other & Bad Debt	Æ	986,285.56	⇔	986,285.56 \$ 562,993.02

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## Note 1 - Principal Activities and Significant Accounting Policies

## **Principles of Consolidation**

The consolidated financial statements include the accounts of South Dakota State University Foundation (the Foundation); MightyFly SD, Inc. (MightyFly); and Medary Aviation LLC (Medary Aviation); (collectively, the Organization). All material intercompany balances and transactions have been eliminated.

### **Principal Business Activities**

The Foundation is an independent organization established for the purpose of raising, holding, and administering funds for the benefit of South Dakota State University (SDSU).

MightyFly and Medary Aviation's (the Companies) principal assets are airplanes. The Companies lease the airplanes to SDSU under agreements that provided payments of approximately \$269,609 and \$198,366 during the years ended December 31, 2021 and 2020, respectively. SDSU is responsible for all expenses related to the operations and maintenance of the airplanes. The Companies pay annual dividends to the Foundation approximately equal to the lease payments received from SDSU. The Foundation is the sole shareholder of the Companies. MightyFly was dissolved on March 1, 2021, remaining assets were transferred to Medary Aviation.

#### **Tax Status**

The Foundation is exempt from federal income tax as a non-profit corporation under Section 501(c)(3) of the Internal Revenue Code. The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS and is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purposes. The Foundation files an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS to report its unrelated business taxable income. MightyFly is a C Corporation subject to federal income tax and is annually required to file a U.S. Corporation Income Tax Return (Form 1120). Medary Aviation is an entity disregarded for federal income tax purposes with no filing requirement. Medary Aviation activities are reported as part of the Foundation's annual filings.

Each entity believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions at December 31, 2021 and 2020 that are material to the consolidated financial statements. Future accrued interest and penalties related to unrecognized tax benefits and liabilities will be recognized in income tax expense if such interest and penalties are incurred.

## **Use of Estimates**

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.

## **Consolidated Statements of Cash Flows**

All cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for investment nor restricted by donors for long-term purposes of the Organization, are considered to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to capital expenditures of the Organization, endowments that are perpetual in nature, or other long-term purposes of the Organization are excluded from this definition.

## **Financial Instruments and Credit Risks**

The Organization manages deposit concentration risk by placing cash and cash equivalents with financial institutions believed by management to be credit worthy. At times, amounts on deposit may exceed insured limits or include uninsured investments. Credit risk associated with promises to give and notes, contracts, and other receivables is considered to be limited due to high historical collection rates and because outstanding balances are primarily from donors and others that are supportive of the Organization's mission. Investments are managed by a professional investment manager whose performance is monitored by management and the Foundation's Investment Committee of the Board of Governors. Although the fair value of investments is subject to fluctuation on a year-to-year basis, management and the Investment Committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Organization.

## Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of the donation. Thereafter, investments are reported at their fair values in the consolidated statements of financial position. Net investment return/(loss) is reported in the consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Property held in trust, which is not readily marketable, is recorded at cost or, if donated, the fair value of the property as of the date of the donation. The property held in trust is periodically reviewed for impairment. For the years ended December 31, 2021 and 2020, no impairment charge has been recorded. Certificates of deposit are recorded at cost plus accrued interest.

To achieve its investment objectives, the Foundation has acquired interests in certain investments that are not readily marketable. The fair values of these investments have been determined by management using the net asset value (NAV) provided by each fund. NAV is a practical expedient used to determine the fair value of investments that do not have readily determinable fair value and to prepare financial statements consistent with the measurement principles of an investment company or consistent with the attributes of an investment company. Investment income, including interest, dividends, realized gains and losses, and unrealized gains and losses are allocated to participants based upon their pro rata share of their investment. Distributions from and liquidation of these investments is restricted based on specific terms of the fund agreements. The estimated values may differ materially from the values that would have been used had readily available markets for the investments existed.

Certain funds have been pooled for ease of management and to provide greater diversification of investments. Investments in equity and bond funds consist of direct ownership of investments or participation in mutual funds. Additionally, to achieve its investment objectives, the portfolio manager has the ability to invest in derivative and hedge instruments as a part of their investment strategies. While the Foundation does not have discretionary control over the asset guidelines of mutual funds, it believes these instruments allow the portfolio manager to take advantage of varying market forces in order to assist the Foundation in achieving its return objectives.

## **Promises to Give**

The Organization records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in gifts in the accompanying consolidated statements of activities. At times, an individual donor's promise to give may represent a substantial portion of the total outstanding promises.

Management determines the allowance for uncollectible promises to give based on management's assessment of potential bad debts and historical experience. Promises to give are written off against the allowance when they are deemed uncollectible.

## **Trusts Held by Others**

Donors have established various split-interest agreements where the Foundation is not the trustee but is the irrevocable beneficiary of the underlying assets. The Foundation has neither possession nor control over the assets of these trusts. At the date that the Foundation receives notice of a beneficial interest in a trust held by others, a contribution with donor restriction is recorded in the consolidated statements of activities, and the Foundation's beneficial interest in the trust held by others is recorded in the consolidated statements of financial position at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions that market participants would use in pricing the expected distributions to be received under the agreement. Thereafter, beneficial interests in trusts held by others are reported at fair value in the consolidated statements of financial position, with trust distributions and changes in fair value recognized in the consolidated statements of activities.

Upon receipt of trust distributions or expenditures, or both, in satisfaction of the donor-restricted purpose, if any, net assets with donor-imposed time or purpose restrictions are released to net assets without donor restrictions, and trust distributions with donor-imposed restrictions that are perpetual in nature are transferred to the endowment.

## **Operating Property**

The Organization's operating property consists of land, buildings, and equipment. Property received as support is recorded at its fair value at the time of the gift and property purchased is recorded at cost. Property is presented in the accompanying consolidated financial statements net of accumulated depreciation of \$4,356,342 and \$4,804,463 at December 31, 2021 and 2020 respectively. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, ranging from 5-40 years.

The Organization reviews the carrying value of property for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposal. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended December 31, 2021 and 2020.

## **Other Property Held**

Other property held consists of land, buildings, and equipment. Other property held is recorded at cost or, if donated, the fair value of the property as of the date of the donation. Other property held is periodically reviewed for impairment. For the years ended December 31, 2021 and 2020, no impairment charge has been recorded. All of the assets included in other property held will eventually be used to support SDSU.

## **Cash Surrender Value of Life Insurance**

The Foundation is the owner or assignee and beneficiary of certain whole life insurance policies. These policies have aggregate face values totaling approximately \$970,000 at December 31, 2021 and 2020.

## **Beneficial Interest Trusts**

The Foundation is a beneficiary in several revocable trusts administered by others. The assets of these trusts are not included in the accompanying consolidated statements of financial position because the beneficiaries may be changed in accordance with provisions of the trust agreements.

The Foundation has been named as an irrevocable beneficiary of a perpetual trust held and administered by an independent trustee. The trust provides for the distribution of the net income of the trust to the Foundation; however, the Foundation will never receive the principal of the trust. At the date the Foundation receives notice of a beneficial interest, a contribution with donor restriction is recorded in the consolidated statements of activities, and a beneficial interest in perpetual trust is recorded in the consolidated statements of financial position at the fair value of the Foundation's share of the underlying trust assets. Thereafter, the beneficial interest in the trust is reported at the fair value of trust's assets in the consolidated statements of financial position, with trust distributions and changes in fair value recognized in the consolidated statements of activities.

## Gift Annuity, Life Income Agreements, and Life Estates

Under charitable gift annuity contracts, the Foundation receives immediate and unrestricted title to contributed assets and agrees to make fixed recurring payments over the period stipulated in the annuity contract. Contributed assets are recorded at fair value on the date of receipt. The related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess of contributed assets over the annuity liability is recorded as a gift with or without donor restrictions based on the donor's wishes. In subsequent years, the liability for future annuity payments is reduced by payments made to the specified beneficiaries and is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year. Upon termination of the annuity contract, the remaining liability is removed and recognized as income. The estimated present value of future payments, to be made under these agreements, discounted at rates ranging from 0.40% to 8.20%, totals \$1,587,724 and \$1,608,234 at December 31, 2021 and 2020, respectively.

The Foundation's life income agreements consist of various irrevocable charitable remainder unitrusts and pooled income funds over which the Foundation acts as trustee. These trusts are governed by the respective trust agreements, which generally provide for either an income stream or a future distribution of cash or other assets to the Foundation, in whole or in part, for a specified period or upon the occurrence of a specific event. The trust assets are recorded at fair value, and a related liability for future payments to be made to the specified beneficiaries is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess of contributed assets over the trust liability is recorded as a gift with donor restrictions until such amount is received via trust distribution or is expended in satisfaction of the restricted purpose stipulated by the trust agreement, if any. The liability for future trust payments to the donor is reduced by payments made to the donor and is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year. Upon termination of the trust, the remaining liability is removed and recognized as income. Investments held under life income agreements total \$7,902,905 and \$8,200,612 at December 31, 2021 and 2020, respectively. The estimated present value of future investment income distributions to beneficiaries, discounted at rates ranging from 6.50% to 7.60% is \$3,791,942 and \$4,147,763 at December 31, 2021 and 2020, respectively.

The Foundation's life estates consist of various contributions of real estate in which the donor has retained the right to use the real estate for the remainder of their life, or the life of a specified beneficiary. The life estate assets are recorded at fair value on the date of receipt. The related liability for the right to use the real estate is recorded at fair value using present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the liability. The excess contributed assets over the life estate liability is recorded as a gift with donor restrictions based on the donor's wishes. In subsequent years, the liability for future use is adjusted to reflect amortization of the discount and changes in actuarial assumptions at the end of the year. Upon termination of the life estate, the remaining liability is removed and recognized as income. The estimated present value of the Foundation's liability to the donor for future use under these agreements, discounted at rates ranging from 0.40% to 6.00%, totals \$1,026,123 and \$1,264,897 at December 31, 2021 and 2020, respectively.

## **Net Assets**

Net assets, revenue, support, and gains are classified based on the existence or absence of donor- or grantorimposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

*Net Assets With Donor Restrictions* – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## Support to University

The Organization funds various construction projects and provides operational support for the benefit of SDSU. Contracts for construction projects are between SDSU and the contractors, and liabilities for expenditures incurred by departments are the responsibility of SDSU. The Organization records expense for payment of projects and operational support expenditures when such payments are made, in accordance with accounting guidance for financially interrelated entities. Scholarships are deemed to be support to the individuals receiving the scholarship, accordingly scholarships are recognized as expense when the commitment to provide such support becomes unconditional.

## **Investments Held for Others**

Investments held for others is primarily that portion of charitable remainder unitrusts for which the Foundation holds the asset but either the Foundation is not the beneficiary or the beneficiary designation may be changed in accordance with trust documents.

## **Gifts and Deposits from Donors**

Gifts are recognized when cash, securities, unconditional promises to give, or other assets or forgiveness of liabilities are received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met and the promises become unconditional. Deposits from donors represents funds received from conditional promises to give with conditions that have not been met.

Gifts received are recorded as with or without donor restrictions depending on the existence or nature of any donor-imposed restrictions. When donor-imposed restrictions expire, net assets with donor-imposed time or purpose restrictions are released to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

## **Development Services**

The Foundation provides comprehensive development services to SDSU. Revenue is recognized over time as the services are provided.

## **Donated Services and Assets**

Many individuals, particularly board members, contribute significant amounts of time to the Organization's program services, administration, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributions because they do not meet recognition criteria prescribed by generally accepted accounting principles. Donated property, marketable securities, and other non-cash donations are recorded as gifts at their estimated fair value at the date of the donation.

## **Functional Allocation of Expenses**

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, utilities, and miscellaneous, which are allocated on the basis of estimates of time and effort. The costs of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. Note 13 presents the natural classification detail of expenses by function.

## **Subsequent Events**

Subsequent events have been evaluated through July 12, 2022, the date the consolidated financial statements were available to be issued.

## Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statements of financial position date, comprise the following:

	2(	2021 202		2020
Receivables Promises to give, net of allowance Notes, contract, and other receivables Anticipated endowment fees	\$ 3,	7,458 54,289 827,038	\$	2,233 44,562 2,959,731
	\$ 3,	888,785	\$	3,006,526

Endowment funds consist of donor-restricted endowment and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure. The Foundation assesses an annual administrative fee on each endowment fund. This fee was 1.7% as of December 31, 2021 and 2020. The proceeds from the fee are a significant component of the Foundation's operating budget. Anticipated fees to be assessed one year from the consolidated statement of financial position date are presented as a source of liquidity above.

The Foundation holds a board-designated endowment of \$631,916 and \$599,347 as of December 31, 2021 and 2020, respectively. Although the Foundation does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of our Board's annual budget approval and appropriation), these amounts could be made available if necessary.

# Note 3 - Fair Value of Assets and Liabilities

## **Fair Value Measurements**

Certain assets and liabilities are reported at fair value in the accompanying consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or is estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows: Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset and liability, and market-corroborated inputs.

Level 3 inputs are unobservable inputs related to the asset or liability. In these situations, the Organization develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Foundation's assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Organization's investments are classified within Level 1 because they are comprised of investments with readily determinable fair values based on daily redemption values. This includes investments in equity securities and bonds that are held in mutual funds. Bonds that are not held in mutual funds are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market-rate assumptions; the fair value of investments held for others is determined by reference to value of the underlying assets that are directly or indirectly observable in the marketplace. These are classified within Level 2. Management estimates the fair value of the preferred stock in a non-public company by applying market rate assumptions based on preferred stock yields, trusts held by others are valued by applying present value techniques and risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the underlying assets and the fair values of trust investments as reported by the trustees, and the fair value of the beneficial interest in perpetual trust is estimated based on the present value of the expected future cash flows. These are considered to be Level 3 measurements.

The Organization uses Net Asset Value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, to estimate the fair value of its investments in equity security hedge funds and various private equity funds.

The following table presents assets and liabilities measured at fair value on a recurring basis, at December 31, 2021:

	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total
Assets				
Investments Equity securities Domestic International Global	\$ 48,932,071 51,657,357 1,558	\$ - - -	\$ - - -	\$ 48,932,071 51,657,357 1,558
Total equity securities	100,590,986			100,590,986
Bonds Short-term Intermediate-term	75,557,809 35,331,972	2,096,379	- -	75,557,809 37,428,351
Total bonds	110,889,781	2,096,379		112,986,160
Hedge, at NAV	-	-	-	341,950
Private equity funds, at NAV	-	-	-	20,390,777
Preferred stock in non- public companies	-	-	-	-
Certificates of deposit and cash equivalents at cost plus accrued interest	_	-	-	24,887,283
Property held in trust, at cost				1,403,650
Total investments	\$ 211,480,767	\$ 2,096,379	<u>\$</u>	\$ 260,600,806
Trusts held by others	<u>\$</u>	\$	\$ 4,074,134	\$ 4,074,134
Beneficial interest in perpetual trust	<u>\$</u>	\$	\$ 1,287,010	\$ 1,287,010
Liabilities				
Investments held for others	<u>\$</u>	\$ 321,616	<u>\$</u>	\$ 321,616
Gift annuities, life income agreements, and life estates	\$	\$-	\$ 6,405,789	\$ 6,405,789

The following table presents assets and liabilities measured at fair value on a recurring basis, at December 31, 2020:

	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Total
Assets				
Investments Equity securities Domestic International Global	\$ 37,964,745 44,616,654 181,237	\$ - - -	\$ - - -	\$
Total equity securities	82,762,636			82,762,636
Bonds Short-term Intermediate-term	59,314,886 28,492,092	- 3,065,238	- -	59,314,886 31,557,330
Total bonds	87,806,978	3,065,238		90,872,216
Hedge, at NAV	-	-	-	1,271,393
Private equity funds, at NAV	-	-	-	16,119,576
Preferred stock in non- public companies	-	-	1,374,669	1,374,669
Certificates of deposit and cash equivalents at cost plus accrued interest	-	-	-	11,822,366
Property held in trust, at cost				1,403,650
Total investments	\$ 170,569,614	\$ 3,065,238	\$ 1,374,669	\$ 205,626,506
Trusts held by others	<u>\$</u>	\$ -	\$ 10,370,850	\$ 10,370,850
Beneficial interest in perpetual trust	\$	\$ -	\$ 1,156,914	\$ 1,156,914
Liabilities				
Investments held for others	\$ -	\$ 291,006	<u>\$</u>	\$ 291,006
Gift annuities, life income agreements, and life estates	\$ -	\$	\$ 7,020,893	\$ 7,020,893

Following is a reconciliation for Level 3 assets measured on a recurring basis for the years ended December 31, 2021 and 2020:

	Trusts Held by Others	Beneficial Interest in Perpetual Trust	Preferred Stock in Non-Public Companies
Balance, December 31, 2019	\$ 4,522,055	\$ 1,085,309	\$ 1,374,911
Total gains or losses Included in change in net assets, net of fees Additions Withdrawals and payments	242,239 6,752,916 (1,146,360)	71,605 - -	(242)
Balance, December 31, 2020	10,370,850	1,156,914	1,374,669
Total gains or losses Included in change in net assets, net of fees Additions Withdrawals and payments	438,106 - (6,734,822)	130,096 _ 	512,117 - (1,886,786)
Balance, December 31, 2021	\$ 4,074,134	\$ 1,287,010	\$ -

Additional information on investments in certain entities that calculate NAV per share at December 31, 2021 and 2020 is as follows:

	2021					
	Unfunded Fair Value Commitments		Redemption Frequency	Redemption Notice Period		
Hedge Private equity	\$	\$ 6,564,109	Monthly - Illiquid (1) Illiquid	5 days - None (1) None		
	\$ 20,732,727	\$ 6,564,109				
		20	20			
	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period		
Hedge Private equity	\$    1,271,393 16,119,576	\$ - 7,463,667	Monthly - Illiquid (1) Illiquid	5 days - None (1) None		
	\$ 17,390,969	\$ 7,463,667				

(1) For liquid funds, redemption requests can be made as of each calendar month, quarter, or year end. Redemption requests require 5 to 100 days prior written notice and are based on a redemption schedule that "passes through" the underlying private investment funds. Hedge funds focuses on growth in global private investments funds operated by various portfolio managers. The investments are redeemable, subject to certain restrictions. Fair value has been estimated using the practical expedient provided by the underlying fund manager or general partner.

Private equity funds focus on growth in equity of United States and global securities and derivatives. These investments are not readily redeemable; however, a secondary market does exist for some of the funds. Distributions are normally made through the liquidation of the underlying assets in the funds. The terms of these investments range from 7 to 20 years. Fair values have been estimated using the practical expedient provided by the underlying fund manager or the general partner.

## Note 4 - Promises to Give

Promises to give represent unconditional promises restricted for various purposes and estimated to be collected as follows:

	2021	2020
Receivable in less than one year Receivable in one to five years	\$    7,180,084 12,614,521	\$    7,511,044 9,482,846
Receivable in more than five years	<u>3,347,531</u> 23,142,136	889,508 17,883,398
Discount to present value (.80% to 2.38%)	(574,343) 22,567,793	(465,532)
Allowance for uncollectible promises to give	(1,128,390)	(870,893)
Net promises to give	\$ 21,439,403	\$ 16,546,973

Conditional promises to give as of December 31, 2021 and 2020 of approximately \$38,990,990 and \$21,760,351, respectively, consist of promises to fund various SDSU capital projects and are restricted by specific criteria designated by the donor. However, these conditional promises do not meet the criteria for being recognized as contributions revenue under accounting principles generally accepted in the United States of America and, accordingly, have not been recognized. Recognition will occur when donor conditions have been met.

As of December 31, 2021 and 2020, promises to give from Board members accounted for approximately 2% and 4%, respectively, of total promises to give, and contributions from Board members accounted for approximately 2% and 2%, respectively, of total contributions.

### Note 5 - Notes, Contract, and Other Receivables

Notes, contract, and other receivables consist of the following:

	 2021	 2020
Notes receivable Estates receivable Financing leases -SDSU Other receivables	\$ 2,393,200 - 2,161,619 95,037	\$ 2,400,000 373,569 4,714,308 43,800
	\$ 4,649,856	\$ 7,531,677

Notes receivable are comprised of two notes. The first note from South Dakota Science and Technology Authority was issued to fund research by the borrower and is secured by the underlying Xenon gas purchased with the funds. Interest is payable quarterly at an annual rate of 2.5% with remaining principal and interest due December 2026. The second note was issued to pay a portion of the renovation for a sorority house. The note bears interest at 4% per year on the unpaid principal balance, requires four annual principal and interest payments and is unsecured. The final payment of the outstanding principal is due June 2025.

Estates receivable are comprised of estates that were gifted to the Foundation as part of the settlement of a donor's estate. Proceeds from the estates were collected by the Foundation in 2021.

Financing leases are comprised of three lease-purchase agreements. The first lease is related to a farm leasepurchase agreement with SDSU, in which the Foundation will lease property to SDSU with ownership to transfer to SDSU at the end of the lease term. The payments received by the Foundation from SDSU will be used to pay the remaining payment of the charitable remainder annuity trust relating to the property. Income will be recognized over the life of the lease. The second lease is related to the President's House. Per the lease agreement the Foundation agreed to pay SDSU \$1 for land for each year of occupancy and SDSU will lease the house from the Foundation over a term of 30 years. The receivable represents the present value of the lease at December 31, 2021 and 2020 amortized over the life of the lease at an interest rate of 4.00%, which will be paid in annual equal installments of principal and interest of approximately \$58,000. Income will be recognized over the life of the lease.

The third lease is related to a building in Pennington County for use and benefit of the SDSU West River Agriculture Center. The Foundation will lease property to SDSU over a term of 20 years with the option to purchase the property for \$1 at the end of the term or at any time prior upon payment of remaining principal and accrued interest. The receivable represents the present value of the lease at December 31, 2021 amortized over the life of the lease at an interest rate of 4.75%, which will be paid in monthly installments of principal and interest of approximately \$20,000. In July 2021, the Foundation paid off the long-term portion of the lease to First Interstate Bank. Management determines the allowance for uncollectible notes, contract, and other receivables based on its assessment of potential bad debts, the specific circumstances of the underlying receivable, and historical experience. Management has determined that the balances are fully collectible and has not established a related allowance. Balances will be written off against the allowance when they are deemed uncollectible.

## Note 6 - Notes Payable

Notes payable consist of the following:

	 2021	 2020
Building note payable, 4.70% interest, payable in monthly installments of principal and interest totaling \$16,188, secured by underlying office building, due July 2037	\$ 2,133,434	\$ 2,223,630
Building note payable, 3.75% interest, payable in monthly installments of principal and interest totaling \$17,355, secured by underlying office building, balloon payment		
paid in full during 2021	 -	 2,464,545
	\$ 2,133,434	\$ 4,688,175

#### **Scheduled Maturities**

The estimated principal maturities by year of notes payable are summarized as follows:

Years Ending December 31,	
2022	\$ 94,655
2023	99,265
2024	103,840
2025	109,158
2026	114,475
Thereafter	 1,612,041
	\$ 2,133,434

## Note 7 - Bonds Payable

The Organization had outstanding bond issues used to finance certain projects' construction and renovation and re-finance certain existing obligations. A summary of bond terms is as follows:

Туре	Interest Rate	Due Date	2021		2020
Series 2017 Tax-Exempt Series 2017 Tax-Exempt	3.83% 3.83%	December 1, 2025 December 22, 2025	\$	-	\$    6,224,378 6,336,281
			\$	-	\$ 12,560,659

All of the bonds were secured by the pledges for the related construction and renovation projects. The Series 2017 bonds were subject to certain non-financial covenants. All bonds were paid in full during 2021.

# Note 8 - Paycheck Protection Program (PPP) Loan

The Foundation was granted a \$641,392 loan under the PPP administered by a Small Business Administration (SBA) approved partner. The loan was uncollateralized and was fully guaranteed by the Federal government. The Foundation initially recorded a note payable and subsequently recorded forgiveness when the loan obligation was legally released by the SBA. The Foundation recognized \$641,392 of loan forgiveness income for the year ended December 31, 2020.

# Note 9 - Net Assets Without Donor Restrictions

Support for various SDSU scholarships as well as programs and capital projects in excess of gifts, including promises to give, totaled approximately \$16,705,000 and \$18,980,000 as of December 31, 2021 and 2020, respectively. The cumulative deficiency is reported in net assets without donor restrictions, which total (\$7,544,671) and (\$11,915,870) as of December 31, 2021 and 2020, respectively. As discussed in Note 5, there are certain promises to fund various SDSU capital projects and are restricted by specific criteria designated by the donor which have not yet been recognized. As of December 31, 2021, the Foundation has received \$10,360,000 in conditional promises to give related to deficient projects. The Foundation plans to recover the remaining net assets without donor restrictions deficit with future gifts.

Net assets without donor restrictions also include a board-designated endowment of \$631,916 and \$599,347 as of December 31, 2021 and 2020.

#### Note 10 - Net Assets With Donor Restrictions

Restricted net assets are available for expenditure for the following purposes:

	2021	2020
Scholarships SDSU operational and program support SDSU capital projects	\$ 29,242,317 47,046,766 40,531,023	\$ 17,018,420 34,847,854 32,309,727
	\$ 116,820,106	\$ 84,176,001

Perpetually restricted net assets with expendable earnings are dedicated to support the following purposes:

	2021	2020
Scholarships SDSU operational and program support	\$ 140,175,289 83,891,504	\$ 116,974,811 70,622,216
	\$ 224,066,793	\$ 187,597,027

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31, 2021 and 2020:

	 2021	 2020
Satisfaction of purpose restrictions		
Current year expenditures		
Scholarships	\$ 6,619,185	\$ 7,886,956
SDSU operational and program support	4,585,199	3,169,828
SDSU capital projects	8,448,183	11,410,341
Other program support	379,607	903,293
Foundation administrative fee retained	6,341,454	4,442,804
Previously incurred expenditures		
Scholarships	179,497	604,980
SDSU operational and program support	-	11,909
SDSU capital projects	2,685,901	1,535,956
Other transfers	 277,942	 469,872
	\$ 29,516,968	\$ 30,435,939

## Note 11 - Endowments

The Foundation's endowment consists of approximately 1,900 individual funds established for a variety of purposes. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

## Interpretation of Relevant Law

The Foundation's Board of Governors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donorrestricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of allowance and discount) donated to the Endowment and (b) any accumulations to the Endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA. The following factors are considered in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation.

As of December 31, 2021, endowment net asset composition by type of fund is as follows:

	Without Donor Restrictions						Total
Board-designated endowment funds	\$	631,913	\$	-	\$	631,913	
Donor-restricted endowment funds Original donor-restricted gift amount and amounts required to be maintained in							
perpetuity by donor		-	212,4	52,994	21	L2,452,994	
Net accumulated investment income and other spendable amounts			44,4	29,652		14,429,652	
	\$	631,913	\$ 256,8	82,646	\$ 25	57,514,559	

As of December 31, 2020, endowment net asset composition by type of fund is as follows:

	Without Donor Restrictions		With Donor Restrictions				Total	
Board-designated endowment funds	\$	599,347	\$	-	\$	599,347		
Donor-restricted endowment funds Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor		-	175.9	175,938,127		75,938,127		
Net accumulated investment losses and other spendable amounts		-		.75,597		27,175,597		
	\$	599,347	99,347 \$ 203,113,724		\$ 20	03,713,071		

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2021, funds with deficiencies had perpetually restricted gift values of \$21,007,179, fair values of \$18,728,766 and deficiencies of \$2,278,412 and were reported in net assets with donor restrictions. At December 31, 2020, funds with deficiencies had perpetually restricted gift values of \$40,472,499, fair values of \$36,799,360, and deficiencies of \$3,673,139 and were reported in net assets with donor restrictions.

Changes in Endowment net assets for the year ended December 31, 2021 is as follows:

	Without Donor Restrictions		With Donor Restrictions	Total	
Endowment net assets at beginning of year, January 1	\$	599,347	\$ 203,113,724	\$ 203,713,071	
Endowment net assets transferred from designation change during the year		-	543,366	543,366	
Investment return Investment income Net appreciation		7,071 54,344	3,436,384 18,617,718	3,443,455 18,672,062	
Total investment return		61,415	22,054,102	22,115,517	
Contributions including split interests		-	43,589,792	43,589,792	
Appropriation of endowment assets for expenditure and transfers		(28,846)	(12,418,341)	(12,447,187)	
Endowment net assets at end of year, December 31	\$	631,916	\$ 256,882,643	\$ 257,514,559	

Without Donor With Donor Restrictions Restrictions Total Endowment net assets at beginning \$ of year, January 1 315,409 \$ 171,257,484 \$ 171,572,893 Endowment net assets transferred from designation change during the year (1,748)(1,748)Investment return 3,227,085 Investment income 6,757 3,233,842 Net (depreciation) appreciation 54,449 18,571,849 18,626,298 Total investment return 61,206 21,798,934 21,860,140 19,932,134 Contributions including split interests 250,000 19,682,134 Appropriation of endowment assets for expenditure and transfers (27, 268)(9,623,080)(9,650,348)Endowment net assets at end of year, December 31 Ş 599,347 \$ 203,113,724 \$ 203,713,071

Changes in Endowment net assets for the year ended December 31, 2020 is as follows:

#### **Return Objectives and Risk Parameters**

The Foundation has adopted investment and spending policies for investment assets that attempt to provide a predictable stream of income for the funding of programs supported by its endowment. Investment assets include those assets of donor-specific funds that the Foundation will designate for a specific purpose. Under this policy, as approved by the Board of Governors, the endowment assets are invested in a manner that seeks both preservation of capital and growth of capital on a real return basis. Assets allocation guidelines have been established for the endowment based on liquidity needs, risk tolerance and time horizon. The rebalancing of assets will occur as needed to stay within ranges set forth in the Foundation's Investment Policy Statement. The overall investment is to maximize the long-term investment return within a reasonable and acceptable level of risk. The primary specific investment objective is to achieve and exceed, over the long-term, the return of the benchmark asset allocation. A long-term contrarian approach will be pursued. This is expected to enhance results over the long-term but will likely result in periodic shorter-term under-performance versus benchmarks.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation's policy of appropriating for distribution each year is determined on an as-needed basis subject to the approval of the Board of Governors. The Foundation's endowment pool is maintained primarily to provide for current and future distributions. To smooth the annual distributions, the Foundation applies a spending rate to the total endowment pool's average market value of the most recent twenty quarters. The spending rate applied to the average market value over the twenty quarters ended during December 31, 2021 and 2020 was 4.00%. In addition to the annual spending in support of endowed programs, the Foundation may assess an administrative fee not to exceed 1.70% of the current market value of the endowment for each of the years ended December 31, 2021 and 2020. The annual spending calculation takes into consideration the program needs of SDSU, the administrative costs of the Foundation, current market conditions, and inter-generational equity.

## Note 12 - Retirement Plan

The Organization provides retirement benefits for all full-time and permanent part-time employees. There is no time of service requirement, and employees enter the plan immediately upon their hire date. The Organization is required to contribute an amount equal to each employee's contribution, up to six percent, and made contributions of \$194,686 and \$195,750 to the plan for the years ended December 31, 2021 and 2020, respectively.

# Note 13 - Functional Allocation of Expenses

The following tables present the natural classification detail of expenses by function for the years ending December 31, 2021 and 2020:

	2021							
	Program Services		Administrative and General		Fundraising Expenses		Total	
SDSU scholarships	\$	6,658,635	\$	-	\$	-	\$	6,658,635
SDSU operational and program								
support		4,597,225		-		-		4,597,225
SDSU capital projects		8,984,960		-		-		8,984,960
Grants to others		144,458		-		-		144,458
Salaries		-		1,629,450		1,749,808		3,379,258
Payroll taxes		-		111,998		125,669		237,667
Employee benefits		-		283,455		295,796		579,251
Alumni association expense		-		-		421,842		421,842
Contracted services		-		119,155		123,757		242,912
Depreciation		-		613,798		329,116		942,914
Insurance		-		47,664		7,615		55,279
Office supplies and postage		-		44,565		98,769		143,334
Professional fees		-		8,810		111,724		120,534
Promotion and development		-		235,228		351,825		587,053
Rent		-		61,398		1,871		63,269
Repairs and maintenance		-		105,454		-		105,454
Taxes and interest		-		408,335		-		408,335
Technology		-		174,712		178,497		353,209
Telephone		-		44,225		21,723		65,948
Travel and entertainment		-		14,607		203,675		218,282
Utilities		-		42,766		42,766		85,532
Miscellaneous		-		7,785		1,316		9,101
	\$	20,385,278	\$	3,953,405	\$	4,065,769	\$	28,404,452

# South Dakota State University Foundation Notes to Consolidated Financial Statements December 31, 2021 and 2020

	2020								
		Program Services		Administrative and General		Fundraising Expenses		Total	
SDSU scholarships SDSU operational and program	\$	7,911,488	\$	-	\$	-	\$	7,911,488	
support		3,183,983		-		-		3,183,983	
SDSU capital projects		15,072,764		-		-		15,072,764	
Grants to others		534,316		-		-		534,316	
Salaries		-		1,670,304		1,732,082		3,402,386	
Payroll taxes		-		105,700		124,865		230,565	
Employee benefits		-		285,983		341,127		627,110	
Alumni association expense		-		-		399,553		399,553	
Contracted services		-		101,955		98,671		200,626	
Depreciation		-		546,081		318,004		864,085	
Insurance		-		32,165		7,755		39,920	
Office supplies and postage		-		46,260		113,882		160,142	
Professional fees		-		38,233		147,295		185,528	
Promotion and development		-		146,910		126,303		273,213	
Rent		-		60,312		-		60,312	
Repairs and maintenance		-		90,084		-		90,084	
Taxes and interest		-		221,655		-		221,655	
Technology		-		254,350		84,021		338,371	
Telephone		-		47,950		18,636		66,586	
Travel and entertainment		-		14,633		155,175		169,808	
Utilities		-		38,233		38,233		76,465	
Miscellaneous		-		11,093		-		11,093	
	\$	26,702,551	\$	3,711,901	\$	3,705,602	\$	34,120,053	

#### Note 14 - Commitments

#### **Capital Contributions**

The Foundation has entered into contracts to invest in various professionally managed private equity funds. Selection of these funds is based on several factors, including evaluation by the Foundation's Investment Committee and professional investment consulting firm, and occurs only upon performance of due diligence procedures that help to ensure the quality of the investments. As of December 31, 2021, these contracts require the Foundation to contribute total capital of approximately \$26,000,000, plus certain allowable expenses. As of December 31, 2021, the Foundation has contributed approximately \$19,436,000. Additional contributions related to this commitment of approximately \$6,564,000 will be paid when requested by the fund managers. The contributions are included in investments on the accompanying consolidated statements of financial position.

### **Building Projects**

The Foundation has committed to fund selected construction projects on the SDSU campus. The Foundation's policy is to make such commitments only after 90% of the related fundraising goal has been met. As of December 31, 2021, the Foundation has committed to provide approximately \$55,640,000 for nine SDSU building projects, either yet to be started or already in progress. Through December 31, 2021, the Foundation has paid costs of approximately \$2,360,000 towards these projects.

In addition, Medary Aviation is constructing a new aircraft hangar, with a remaining commitment of \$1,240,000 at December 31, 2021.

#### Leases

The Organization leases certain office space and vehicles under long-term operating lease agreements. The agreements expire at varying times from 2022 to 2024.

The estimated future minimum lease payments by year are summarized as follows:

Years Ending December 31,	
2022 2023 2024	\$ 112,000 100,000 32,000
	\$ 244,000

Lease expense for each of the years ended December 31, 2021 and 2020 totaled approximately \$133,000.

#### Athletic Coaches

The Foundation has committed to guarantee financial commitments from private sources up to \$1,435,000 for costs associated with retention contracts extended to athletic coaches at SDSU.