## SOUTH DAKOTA BOARD OF REGENTS

## Budget and Finance

AGENDA ITEM: 7 - D
DATE: March 29-30, 2023

## 

## SUBJECT

FY24 Housing and Food Service Rates
CONTROLLING STATUTE, RULE, OR POLICY
BOR Policy 5:5:4 - Tuition and Fees: Fees

## BACKGROUND / DISCUSSION

## Residence Hall Rates

The residence hall rates are charged on a per semester basis to fund their ongoing operations as well as major repairs, renovations, and debt service. The proposed increase for FY24 is $4.6 \%$ which will provide the necessary funds needed to cover inflation on the operating expenses, a salary policy of $7.0 \%$, increased health insurance of $\$ 1,910$ per benefit eligible employee, and inflation on maintenance and repair funding. Attachment I provides the recommended rates for FY24. New rates and increases above inflation are highlighted below.

## Black Hills State University (BHSU)

BHSU is proposing the addition of a single room rate for Bordeaux Hall for students wishing to rent a double room as single occupancy. This option is available in all other halls, so this would be providing the same option for Bordeaux Hall. There are currently ten rooms available to utilize this rate, should there be interest. BHSU had $91.66 \%$ housing utilization for fall of 2022.

Fall rates per semester (pending BOR approval):

| Bordeaux Hall - Double as a Single (requested rate) | $\$ 4,009.00$ |
| :--- | :--- |
| Bordeaux Hall - Double | $\$ 2,799.00$ |
| Bordeaux Hall - Single | $\$ 3,962.00$ |

DRAFT MOTION 20230329_7-D:
I move approval of the FY24 Housing and Food Service Plan rates as presented in Attachments I \& II.

## Food Service Plans

Food service rates are charged on a per semester basis to cover the costs of administering the food service plans on the university campus through contracted food service providers. There are numerous food service plans available to students.

In FY06, the Board approved the guidelines of applying the "Meals Away from Home" CPI, used by the food service industry, when determining the rate increase for food service plans. While the FY23 CPI is $7.2 \%$, FY24 will be the second year of the new Sodexo contract and they are proposing an increase of $6.37 \%$, below CPI.

Freshman students are required to carry specific plans. The institutions have identified the minimum level meal plan that all freshmen living on campus must purchase their first semester.

|  | FY23 Required Plans |  |  | FY24 Required Plans |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| BHSU | Yellow Jacket | $\$ 1,720.00$ |  | Yellow Jacket | $\$ 1,815.00$ |
| DSU | Dakota 145 | $\$ 1,571.00$ |  | Dakota 145 | $\$ 1,671.00$ |
| NSU | Wolf Weekly | $\$ 1,834.00$ |  | Wolf Weekly | $\$ 1,951.00$ |
| SDSMT | Hardrocker 160 | $\$ 1,717.00$ |  | Hardrocker 160 | $\$ 1,823.00$ |
| SDSU | 50 Block | $\$ 1,561.14$ |  | 50 Block | $\$ 1,660.00$ |
| USD | Yote Pack 70 | $\$ 1,885.00$ |  | Yote Pack 70 | $\$ 1,999.00$ |

Attachment II provides the recommended food service plan rates for FY24.

## IMPACT AND RECOMMENDATIONS

The proposed housing rates for FY24 allow the universities to address the inflationary increase on operating expenses, the $2 \%$ maintenance and repair requirement, and funding adjustments to salary policy and employee healthcare costs.

The meal plan rates reflect the second year of the new contract with Sodexo for food operations and any related institutional administrative costs.

When including the tuition and mandatory fee rates, the total weighted average cost increase is $\$ 380$. The impact to students within the system will range from an increase of $\$ 354.00$ to $\$ 422.00$ per year.

FY24 Housing and Food Service Rates
March 29-30, 2023
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| Proposed FY24 Resident Undergraduate Total Cost Increase |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\frac{\text { FY23 Total }}{\text { Cost }}$ | $\frac{\text { FY24 Total }}{\underline{\text { Cost }}}$ |  |  |
|  | $\$ 15,749.00$ | $\$ 16,103.00$ | $\$ 354.00$ | $\underline{2.2 \%}$ |
| BHSU | $\$ 17,096.50$ | $\$ 17,494.50$ | $\$ 398.00$ | $2.3 \%$ |
| DSU | $\$ 16,454.00$ | $\$ 16,870.00$ | $\$ 416.00$ | $2.5 \%$ |
| NSU | $\$ 17,569.00$ | $\$ 17,963.00$ | $\$ 394.00$ | $2.2 \%$ |
| SDSMT | $\$ 16,556.78$ | $\$ 16,944.50$ | $\$ 387.72$ | $2.3 \%$ |
| SDSU | $\$ 17,656.00$ | $\$ 18,088.00$ | $\$ 432.00$ | $2.4 \%$ |
| USD | $\mathbf{\$ 1 6 , 8 4 7 . 0 0}$ | $\mathbf{\$ 1 7 , 9 9 3 . 6 6}$ | $\mathbf{\$ 3 8 4 . 3 3}$ | $\mathbf{2 . 2 \%}$ |
| System Average Cost |  |  |  |  |

## ATTACHMENTS

Attachment I - FY24 Proposed Housing Rates
Attachment II - FY24 Proposed Food Service Rates

## FY24 Proposed Housing Rates

|  | FY23 Rate | \$ Incr | \% Incr | FY24 Rate |
| :---: | :---: | :---: | :---: | :---: |
| BHSU |  |  |  |  |
| Traditional Halls |  |  |  |  |
| Single (Heidepreim, Thomas, Humbert) | \$2,451.00 | \$113.00 | 4.61\% | \$2,564.00 |
| Single (Wenona Cook Small) | \$1,885.00 | \$87.00 | 4.62\% | \$1,972.00 |
| Single (Wenona Cook Large) | \$2,356.00 | \$108.00 | 4.58\% | \$2,464.00 |
| Single (Bordeaux Hall) | \$3,797.00 | \$175.00 | 4.61\% | \$3,972.00 |
| Double as a Single (Bordeaux Hall)(NEW) | \$0.00 |  |  | \$4,009.00 |
| Double Occupancy (Heidepreim, Thomas, Humbert) | \$1,877.00 | \$86.00 | 4.58\% | \$1,963.00 |
| Double Occupancy (Bordeaux Hall) | \$2,682.00 | \$123.00 | 4.59\% | \$2,805.00 |
| Double Occupancy (Wenona Cook) | \$1,773.00 | \$82.00 | 4.62\% | \$1,855.00 |
| Double Room - Single Occupancy Wenona Cook) | \$2,639.00 | \$121.00 | 4.59\% | \$2,760.00 |
| Double Room - Single Occupancy (Heidepreim, Thomas, Humbert) | \$2,744.00 | \$126.00 | 4.59\% | \$2,870.00 |
| Yellow Jacket Apartments |  |  |  |  |
| Apartment - Single Occupancy | \$3,183.00 | \$146.00 | 4.59\% | \$3,329.00 |
| Apartment - Double Occupancy | \$2,431.00 | \$112.00 | 4.61\% | \$2,543.00 |
| Apartment- Suite Double - Single Occupancy | \$3,569.00 | \$164.00 | 4.60\% | \$3,733.00 |
| Family 2BD/Month | \$811.00 | \$37.00 | 4.56\% | \$848.00 |
| Summer |  |  |  |  |
| Summer Double Occupancy- Week | \$121.00 | \$6.00 | 4.96\% | \$127.00 |
| Summer Single Occupancy - Week | \$181.00 | \$8.00 | 4.42\% | \$189.00 |
|  |  |  |  |  |
| DSU |  |  |  |  |
| Traditional Halls |  |  |  |  |
| Single Occupancy (Emry, Higbie, Richardson, and Zimmermann, Girton House and Van Eps) | \$2,706.00 | \$124.00 | 4.58\% | \$2,830.00 |
| Double Occupancy (Emry, Higbie, Richardson, and Zimmermann, Girton House and Van Eps) | \$2,161.00 | \$99.00 | 4.58\% | \$2,260.00 |
| Triple Occupancy (Emry, Higbie, Richardson, and Zimmermann, Girton House and Van Eps) | \$1,793.00 | \$82.00 | 4.57\% | \$1,875.00 |
| University Apartments |  |  |  |  |
| University Apartments Single Occupancy (8Plex, The 2-1-2) | \$2,954.00 | \$136.00 | 4.60\% | \$3,090.00 |
| University Apartments Double Occupancy (8Plex, The 2-1-2) | \$2,615.00 | \$120.00 | 4.59\% | \$2,735.00 |
| Summer |  |  |  |  |
| Summer Double Occupancy- Week | \$95.00 | \$4.00 | 4.21\% | \$99.00 |
| Summer Single Occupancy - Week | \$117.00 | \$5.00 | 4.27\% | \$122.00 |
| Courtyard |  |  |  |  |
| Courtyard Single Occupancy | \$2,823.00 | \$130.00 | 4.61\% | \$2,953.00 |
| Courtyard Double Occupancy | \$2,279.00 | \$105.00 | 4.61\% | \$2,384.00 |
| Courtyard Single Suite Occupancy | \$2,865.00 | \$132.00 | 4.61\% | \$2,997.00 |
| Courtyard Double Suite Occupancy | \$2,540.00 | \$117.00 | 4.61\% | \$2,657.00 |
|  |  |  |  |  |
| Residence Village Suite | \$2,930.00 | \$135.00 | 4.61\% | \$3,065.00 |
| Residence Village Apartment | \$3,140.00 | \$144.00 | 4.59\% | \$3,284.00 |


| NSU |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Traditional Halls |  |  |  |  |
| Single Occupancy ( Briscoe and McArthur-Welsh Halls) | \$2,506.00 | \$115.00 | 4.59\% | \$2,621.00 |
| Double Occupancy ( Briscoe and McArthur-Welsh Halls) | \$1,971.00 | \$91.00 | 4.62\% | \$2,062.00 |
| Suites |  |  |  |  |
| Wolves Memorial 2 Person Suite | \$3,192.00 | \$147.00 | 4.61\% | \$3,339.00 |
| Wolves Memorial 2 Person Suite - Single Occupancy | \$3,665.00 | \$169.00 | 4.61\% | \$3,834.00 |
| Wolves Memorial 4 Person Suite | \$3,085.00 | \$142.00 | 4.60\% | \$3,227.00 |
| Wolves Memorial 4 Person Suite - Single Occupancy | \$3,558.00 | \$164.00 | 4.61\% | \$3,722.00 |
| Wolves Memorial 4 Person Semi-Suite | \$2,760.00 | \$127.00 | 4.60\% | \$2,887.00 |
| Wolves Memorial 4 Person Semi-Suite - Single Occupancy | \$3,231.00 | \$149.00 | 4.61\% | \$3,380.00 |
| Great Plains East - Double Occupancy | \$2,446.00 | \$113.00 | 4.62\% | \$2,559.00 |
| Great Plains East - Singles | \$2,976.00 | \$137.00 | 4.60\% | \$3,113.00 |
| Great Plains West - 4 Bedroom Suite | \$3,137.00 | \$144.00 | 4.59\% | \$3,281.00 |
| Great Plains West - 4 Person Suite | \$2,976.00 | \$137.00 | 4.60\% | \$3,113.00 |
| Great Plains West - 2 Person Semi-Suite | \$3,083.00 | \$142.00 | 4.61\% | \$3,225.00 |
| Great Plains West - 4 Person Semi-Suite | \$2,738.00 | \$126.00 | 4.60\% | \$2,864.00 |
| Kramer Hall and Steele Hall - Single Occupancy | \$3,296.00 | \$152.00 | 4.61\% | \$3,448.00 |
| Kramer Hall and Steele Hall - Double Occupancy | \$2,648.00 | \$122.00 | 4.61\% | \$2,770.00 |
| Kramer Hall and Steele Hall - Semi Suite - Double Occpancy | \$2,520.00 | \$116.00 | 4.60\% | \$2,636.00 |
| Summer |  |  |  |  |
| Summer Double Occupancy- Week | \$112.00 | \$5.00 | 4.46\% | \$117.00 |
| Summer Single Occupancy - Week | \$124.00 | \$6.00 | 4.84\% | \$130.00 |
| Summer Double Occupancy - Suite - Week | \$151.00 | \$7.00 | 4.64\% | \$158.00 |
| Summer Single Occupancy - Suite - Week | \$170.00 | \$8.00 | 4.71\% | \$178.00 |
|  |  |  |  |  |
| SDSM\&T |  |  |  |  |
| Traditional Halls |  |  |  |  |
| Single | \$2,371.00 | \$109.00 | 4.60\% | \$2,480.00 |
| Double Occupancy | \$1,984.00 | \$91.00 | 4.59\% | \$2,075.00 |
| Triple Occupancy | \$1,984.00 | \$91.00 | 4.59\% | \$2,075.00 |
| Quad | \$2,220.00 | \$102.00 | 4.59\% | \$2,322.00 |
| Deluxe/Study Quad | \$2,382.00 | \$110.00 | 4.62\% | \$2,492.00 |

## FY24 Proposed Housing Rates

|  | FY23 Rate | \$ Incr | \% $\mathbf{c}$ Incr | FY24 Rate |
| :--- | ---: | ---: | ---: | ---: |
| Graduate/Upperclass \& Double-as-Single - Single Occupancy | $\$ 2,800.00$ | $\$ 129.00$ | $4.61 \%$ | $\$ 2,929.00$ |
| Rocker Square Apartments |  |  |  |  |
| Rocker Square II Apartment Single - Semester | $\$ 3,342.00$ | $\$ 154.00$ | $4.61 \%$ | $\$ 3,496.00$ |
| $\quad$ Rocker Square I Apartment - Semester | $\$ 3,466.00$ | $\$ 159.00$ | $4.59 \%$ | $\$ 3,625.00$ |
| Placer Hall |  |  |  |  |
| Placer Hall Single | $\$ 2,943.00$ | $\$ 135.00$ | $4.59 \%$ | $\$ 3,078.00$ |
| Placer Hall Double | $\$ 2,560.00$ | $\$ 118.00$ | $4.61 \%$ | $\$ 2,678.00$ |
| Summer |  |  |  |  |
| Apartment Style - Week | $\$ 210.00$ | $\$ 10.00$ | $4.76 \%$ | $\$ 220.00$ |
| Suite Style - Week |  |  | $\$ 175.00$ |  |
| Traditional Style - Week |  |  | $\$ 140.00$ |  |

## SDSU

Traditional Halls

| Single - Tier One (Hansen, Waneta) | \$2,700.00 | \$124.00 | 4.59\% | \$2,824.00 |
| :---: | :---: | :---: | :---: | :---: |
| Single - Tier One (Brown) | \$3,106.00 | \$143.00 | 4.60\% | \$3,249.00 |
| Single - Tier Two (Binnewies, Pierson, Young) | \$2,758.00 | \$127.00 | 4.60\% | \$2,885.00 |
| Single - Tier Three (Mathews) | \$2,950.00 | \$136.00 | 4.61\% | \$3,086.00 |
| Single - Tier Four (Caldwell, Jackrabbit Village [Spencer, Thorne, Abbott]) | \$3,644.00 | \$168.00 | 4.61\% | \$3,812.00 |
| Single - Tier Five (Jackrabbit Grove [Ben Reifel, Hyde, Honors, Schultz]) | \$3,610.00 | \$166.00 | 4.60\% | \$3,776.00 |
| Designed Single - Tier Four (Jackrabbit Village) | \$3,139.00 | \$144.00 | 4.59\% | \$3,283.00 |
| Double (Hansen, Waneta) | \$1,877.00 | \$86.00 | 4.58\% | \$1,963.00 |
| Double (Brown) | \$2,419.00 | \$111.00 | 4.59\% | \$2,530.00 |
| Double (Binnewies, Pierson, Young) | \$2,068.00 | \$95.00 | 4.59\% | \$2,163.00 |
| Double (Mathews) | \$2,209.00 | \$102.00 | 4.62\% | \$2,311.00 |
| Double (Caldwell, Jackrabbit Village [Spencer, Thorne, Abbott]) | \$2,916.00 | \$134.00 | 4.60\% | \$3,050.00 |
| Double (Jackrabbit Grove [Ben Reifel, Hyde, Honors, Schultz]) | \$3,056.00 | \$141.00 | 4.61\% | \$3,197.00 |
| Triple (Ben Reifel) - NEW | \$2,513.00 | \$116.00 | 4.62\% | \$2,629.00 |
| University Apartments |  |  |  |  |
| Meadows North \& Meadows South | \$2,915.00 | \$134.00 | 4.60\% | \$3,049.00 |
| Skylight/Huggins 2\&3Bedrooms/Month | \$463.00 | \$21.00 | 4.54\% | \$484.00 |
| Skylight 1.5 Bedroom (NEW) | \$612.00 | \$28.00 | 4.58\% | \$640.00 |
| Garden Square 2 Bedroom/Month | \$473.00 | \$22.00 | 4.65\% | \$495.00 |
| Garden Square 3 Bedroom/Month | \$512.00 | \$24.00 | 4.69\% | \$536.00 |
| Southeast 1 Bedroom/Month | \$911.00 | \$42.00 | 4.61\% | \$953.00 |
| Southeast 2 Bedroom/Month | \$703.00 | \$32.00 | 4.55\% | \$735.00 |
| Southeast 3 Bedroom/Month | \$619.00 | \$28.00 | 4.52\% | \$647.00 |
| Southeast 4 Bedroom/Month | \$567.00 | \$26.00 | 4.59\% | \$593.00 |
| Southeast Town House/Month | \$709.00 | \$33.00 | 4.65\% | \$742.00 |
| Thornbers Studios/Month - 1303 7th St. | \$364.00 | \$17.00 | 4.67\% | \$381.00 |
| Thornbers Studios/Month - 1311 7th St. | \$393.00 | \$18.00 | 4.58\% | \$411.00 |
| Thornbers Studios/Month - 710 13th Ave. | \$208.00 | \$10.00 | 4.81\% | \$218.00 |
| Sundal Studio/Month | \$393.00 | \$18.00 | 4.58\% | \$411.00 |
| Sundal 1 Bedroom/Month | \$463.00 | \$21.00 | 4.54\% | \$484.00 |
| Sundal 2 Bedroom/Month (NEW) | \$663.00 | \$30.00 | 4.52\% | \$693.00 |
| Summer |  |  |  |  |
| Summer Double Occupancy- Week | \$79.00 | \$4.00 | 5.06\% | \$83.00 |
| Summer Single Occupancy - Week | \$104.00 | \$5.00 | 4.81\% | \$109.00 |
| Summer Apartment - Week | \$154.00 | \$7.00 | 4.55\% | \$161.00 |


| USD |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Traditional Halls |  |  |  |  |
| Single Occupancy - (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$2,710.00 | \$125.00 | 4.61\% | \$2,835.00 |
| Double Occupancy - (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$2,227.00 | \$102.00 | 4.58\% | \$2,329.00 |
| Triple Occupancy - (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$1,910.00 | \$88.00 | 4.61\% | \$1,998.00 |
| Double Room - Single Occupancy (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$2,895.00 | \$133.00 | 4.59\% | \$3,028.00 |
| Triple Room - Double Occupancy (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$2,484.00 | \$114.00 | 4.59\% | \$2,598.00 |
| University Apartments |  |  |  |  |
| McFadden Apartment 2BD | \$3,976.00 | \$183.00 | 4.60\% | \$4,159.00 |
| McFadden Apartment 4BD | \$3,293.00 | \$151.00 | 4.59\% | \$3,444.00 |
| Coyote Village Apartmennt 2BD | \$4,125.00 | \$190.00 | 4.61\% | \$4,315.00 |
| Coyote Village Apartment 4BD | \$3,417.00 | \$157.00 | 4.59\% | \$3,574.00 |
| Suites |  |  |  |  |
| Single Suite 2BD - (Coyote Village Super Suite) | \$3,874.00 | \$178.00 | 4.59\% | \$4,052.00 |
| Single Suite 4BD (Coyote Village Super Suite) | \$3,228.00 | \$148.00 | 4.58\% | \$3,376.00 |
| Summer |  |  |  |  |
| Summer Double Occupancy- Week | \$117.00 | \$5.00 | 4.27\% | \$122.00 |
| Summer Single Occupancy - Week | \$143.00 | \$7.00 | 4.90\% | \$150.00 |
| Summer - Single (Norton, Burgess, Beede, Mickelson, Richardson, Olson) | \$1,367.00 | \$63.00 | 4.61\% | \$1,430.00 |
| Summer - Coyote Village Super Suite 2BD | \$775.00 | \$36.00 | 4.65\% | \$811.00 |
| Summer - Coyote Village Super Suite 4BD | \$646.00 | \$30.00 | 4.64\% | \$676.00 |
| Summer - Coyote Village Apartment 2BD | \$825.00 | \$38.00 | 4.61\% | \$863.00 |
| Summer - Coyote Village Apartment 4BD | \$683.00 | \$31.00 | 4.54\% | \$714.00 |


|  | FY23 Rate | FY23 Facility Fee | FY23 Total | \$ Increase | \% Increase | FY24 Plan Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BHSU |  |  |  |  |  |  |
| Yellow Jacket | \$1,490.50 | \$229.50 | \$1,720.00 | \$95.00 | 5.52\% | \$1,815.00 |
| Swarm 180 | \$1,694.50 | \$229.50 | \$1,924.00 | \$108.00 | 5.61\% | \$2,032.00 |
| Suite Deal | \$811.15 | \$118.85 | \$930.00 | \$52.00 | 5.59\% | \$982.00 |
| 20 Block | \$177.00 | \$0.00 | \$177.00 | \$11.00 | 6.21\% | \$188.00 |
| 40 Block | \$311.00 | \$0.00 | \$311.00 | \$20.00 | 6.43\% | \$331.00 |
| DSU |  |  |  |  |  |  |
| Big Blue | \$1,931.00 | \$0.00 | \$1,931.00 | \$123.00 | 6.37\% | \$2,054.00 |
| Trojan Basic | \$1,364.00 | \$0.00 | \$1,364.00 | \$87.00 | 6.38\% | \$1,451.00 |
| Dakota 225 | \$1,848.00 | \$0.00 | \$1,848.00 | \$118.00 | 6.39\% | \$1,966.00 |
| Dakota 145 | \$1,571.00 | \$0.00 | \$1,571.00 | \$100.00 | 6.37\% | \$1,671.00 |
| Trojan Upper Class | \$1,001.00 | \$0.00 | \$1,001.00 | \$64.00 | 6.39\% | \$1,065.00 |
| Little Blue - Apartment | \$359.00 | \$0.00 | \$359.00 | \$23.00 | 6.41\% | \$382.00 |
| Resident Assistant Plan | \$1,571.00 | \$0.00 | \$1,571.00 | \$100.00 | 6.37\% | \$1,671.00 |
| Apartment Managers | \$1,001.00 | \$0.00 | \$1,001.00 | \$64.00 | 6.39\% | \$1,065.00 |
| Resident Director Plan | \$1,510.00 | \$0.00 | \$1,510.00 | \$96.00 | 6.36\% | \$1,606.00 |
| NSU |  |  |  |  |  |  |
| Wolf Pack 300 | \$2,122.00 | \$0.00 | \$2,122.00 | \$135.00 | 6.36\% | \$2,257.00 |
| Wolf Pack 100 | \$1,971.00 | \$0.00 | \$1,971.00 | \$126.00 | 6.39\% | \$2,097.00 |
| Wolf Weekly | \$1,834.00 | \$0.00 | \$1,834.00 | \$117.00 | 6.38\% | \$1,951.00 |
| Wolf Maroon | \$929.00 | \$0.00 | \$929.00 | \$59.00 | 6.35\% | \$988.00 |
| Wolf All Flex | \$1,503.00 | \$0.00 | \$1,503.00 | \$96.00 | 6.39\% | \$1,599.00 |
| Commuter Gold | \$409.00 | \$0.00 | \$409.00 | \$26.00 | 6.36\% | \$435.00 |


| SDSM\& T |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gold Rush | \$1,883.00 | \$55.00 | \$1,938.00 | \$120.00 | 6.19\% | \$2,058.00 |
| Hardrocker 160 | \$1,668.00 | \$49.00 | \$1,717.00 | \$106.00 | 6.17\% | \$1,823.00 |
| Hardrocker 125 | \$1,668.00 | \$49.00 | \$1,717.00 | \$106.00 | 6.17\% | \$1,823.00 |
| Hardrocker 75 | \$963.00 | \$28.00 | \$991.00 | \$61.00 | 6.16\% | \$1,052.00 |
| Hardrocker Flex | \$1,058.00 | \$33.00 | \$1,091.00 | \$67.00 | 6.14\% | \$1,158.00 |
| Rocker Square Flex | \$499.00 | \$15.00 | \$514.00 | \$32.00 | 6.23\% | \$546.00 |
| 50/50 | \$443.00 | \$13.00 | \$456.00 | \$28.00 | 6.14\% | \$484.00 |
| 25/25 | \$228.00 | \$7.00 | \$235.00 | \$15.00 | 6.38\% | \$250.00 |
| SDSU |  |  |  |  |  |  |
| Premier | \$2,000.08 | \$0.00 | \$2,000.08 | \$126.92 | 6.35\% | \$2,127.00 |
| 100 Block | \$1,561.14 | \$0.00 | \$1,561.14 | \$98.86 | 6.33\% | \$1,660.00 |
| 50 Block | \$1,561.14 | \$0.00 | \$1,561.14 | \$98.86 | 6.33\% | \$1,660.00 |
| Silver Flex | \$1,561.14 | \$0.00 | \$1,561.14 | \$98.86 | 6.33\% | \$1,660.00 |
| Bronze Flex | \$1,341.62 | \$0.00 | \$1,341.62 | \$85.38 | 6.36\% | \$1,427.00 |
| West Flex | \$780.08 | \$0.00 | \$780.08 | \$49.92 | 6.40\% | \$830.00 |
| USD |  |  |  |  |  |  |
| Yote Pack 55 | \$1,568.75 | \$101.25 | \$1,670.00 | \$100.00 | 5.99\% | \$1,770.00 |
| Yote Pack 70 | \$1,783.75 | \$101.25 | \$1,885.00 | \$114.00 | 6.05\% | \$1,999.00 |
| Yote Pack 120 | \$1,695.75 | \$101.25 | \$1,797.00 | \$108.00 | 6.01\% | \$1,905.00 |
| Coyote 10 | \$1,568.75 | \$101.25 | \$1,670.00 | \$100.00 | 5.99\% | \$1,770.00 |
| Coyote 17 | \$1,973.75 | \$101.25 | \$2,075.00 | \$126.00 | 6.07\% | \$2,201.00 |
| Paw Pleaser (Flex A) | \$1,568.75 | \$101.25 | \$1,670.00 | \$100.00 | 5.99\% | \$1,770.00 |
| Paw Pride (Flex B) | \$868.00 | \$56.00 | \$924.00 | \$55.00 | 5.95\% | \$979.00 |
| Paw Print (Flex C) | \$434.70 | \$28.30 | \$463.00 | \$28.00 | 6.05\% | \$491.00 |

